



Risk Management Maturity Benchmark Review

WEBINAR - DECEMBER 5TH, 2017

Presenters

- Jack Jones - Chairman, FAIR Institute, and EVP R&D RiskLens
- Steve Schlarman - Director, Product Marketing and GRC Strategist, RSA



Agenda

- Does the world really need yet ANOTHER cyber risk maturity model?
- Benchmark survey results
- Overcoming challenges
- Next year's report...

Why this maturity model?



OR, DOES THE WORLD REALLY NEED YET ANOTHER MATURITY MODEL?

What does a “mature” organization look like?

- The existence of well-documented policies and procedures?
- Essential/fundamental security technologies deployed?
- Active education and awareness program?
- Personnel roles and responsibilities clearly-defined?
- Board of directors engaged and getting regular reports?
- Uses a risk register to track “risks”?
- Risk appetite defined?
- Metrics program in place?

Yes, but...

What's the purpose of a RM program?

To enable an organization to manage risk?

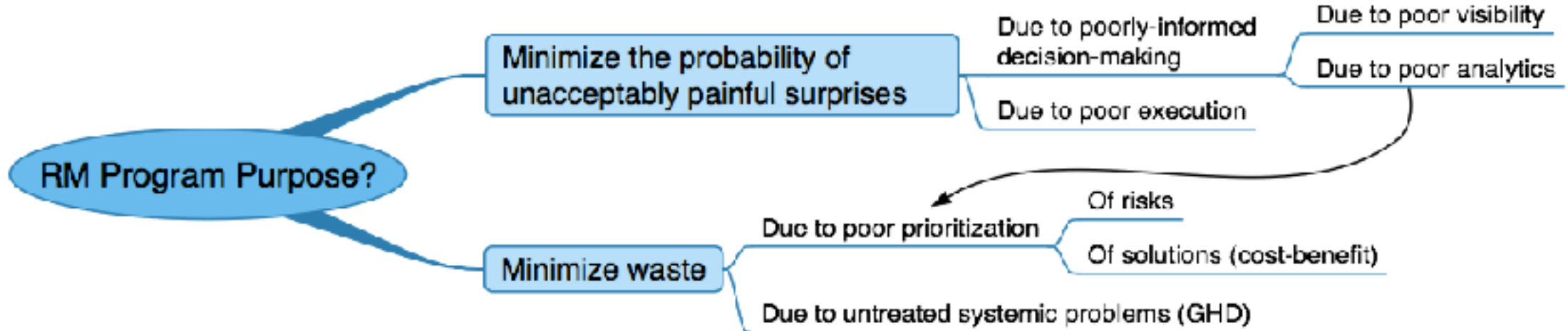
What's the purpose of a RM program?

Enable an organization to cost-effectively achieve and maintain an acceptable level of risk.

In a business and risk landscape that is complex and constantly evolving, and where resources are limited.

What's the purpose of a RM program?

Said another way...



In a business and risk landscape that is complex and constantly evolving, and where resources are limited.

Model premise

- Two dimensions to maturity:
 - The ability to make well-informed decisions
 - The ability to execute reliably
- Each of these is decomposed into the factors that drive them, which results in a Bayesian network

Do these drive, or result from, maturity?

- The existence of well-documented policies and procedures?
- Essential/fundamental security technologies deployed?
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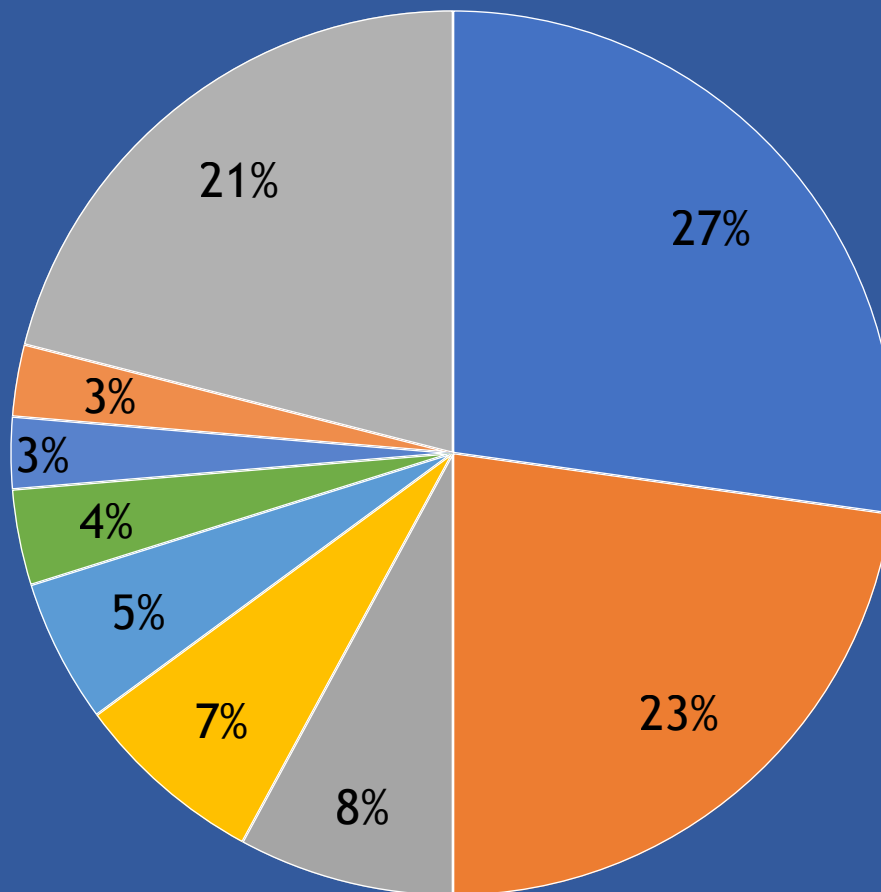
What's the difference?

Respondent Data



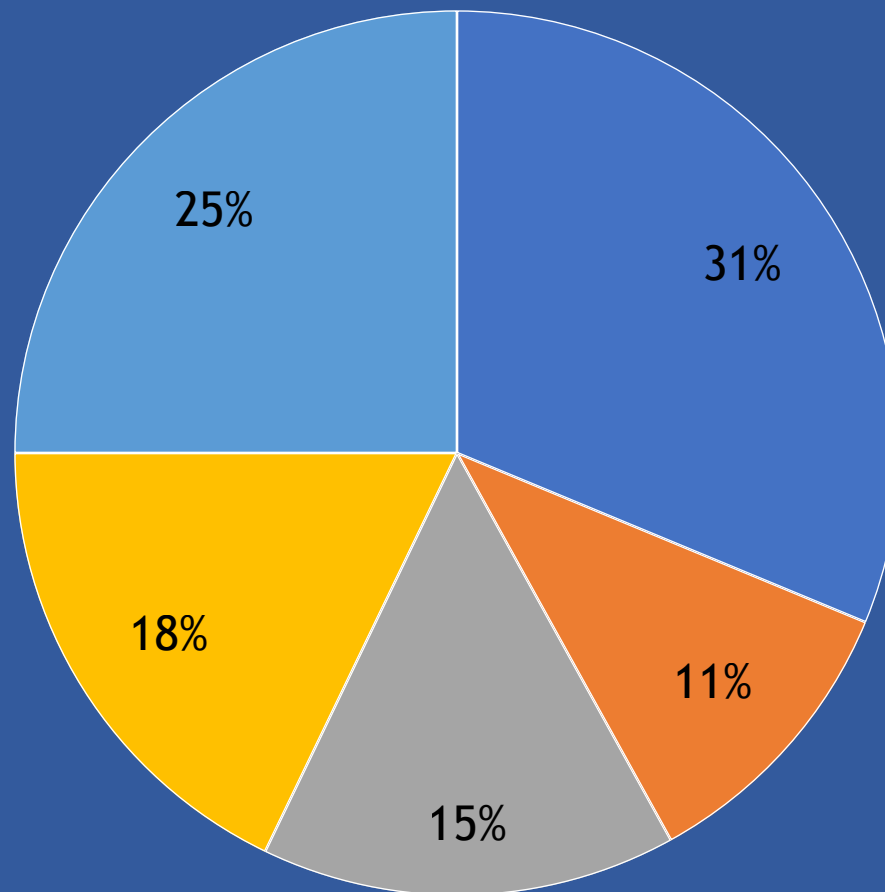
114 Respondents

- Financial Services
- Technology
- Healthcare
- Insurance
- Manufacturing
- Retail
- Untitled 2
- Utilities
- Other

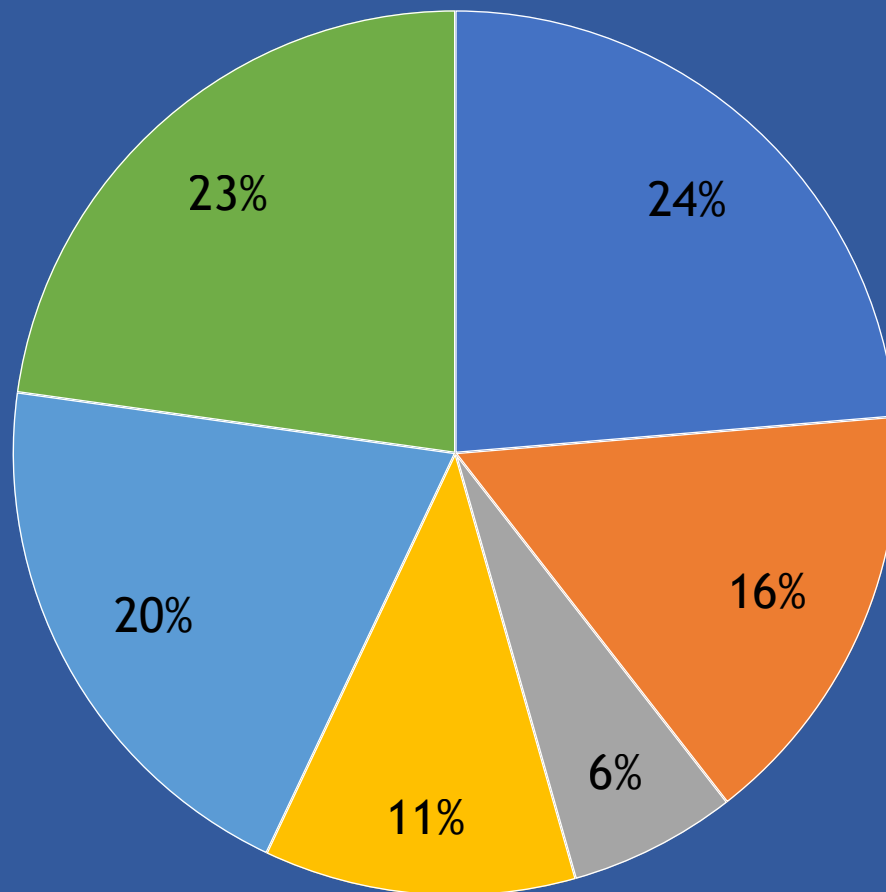


Organization size

○ < \$500M ● \$500M - \$1B ● \$1B - \$5B ● \$5B - \$20B ● > \$20B



● CISO ● Risk Officer ● C-Level Exec ● Risk Analyst ● Cyber Security Specialist
● Other



Inputs...

- 14 questions inform the model
- Three choices per question (“Weak”, “Partial”, “Strong”)
 - Why 3 versus 5?
 - What represents “strong”, etc.?

Caveats & considerations

- Sample bias
- Self-assessed
 - Bias?
 - Respondent visibility into their organization's program?
- Interpretation of questions and choices
- Limited granularity
- Bayesian probabilities should be considered “priors”
- Measurement uncertainty not fully represented

Survey Results



Interesting findings

- Highest score was from a \$500M - \$1B healthcare organization
- Top 4 scores came from 4 different industries (healthcare, insurance, banking, consultancy)



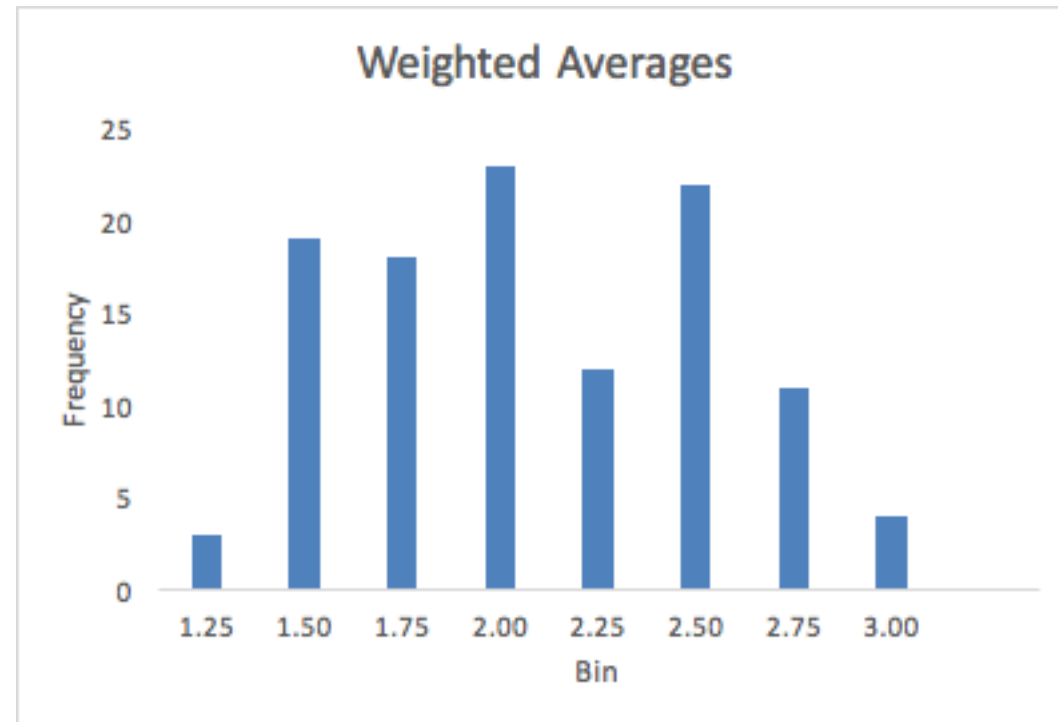
Summary data

Two separate analysis approaches...

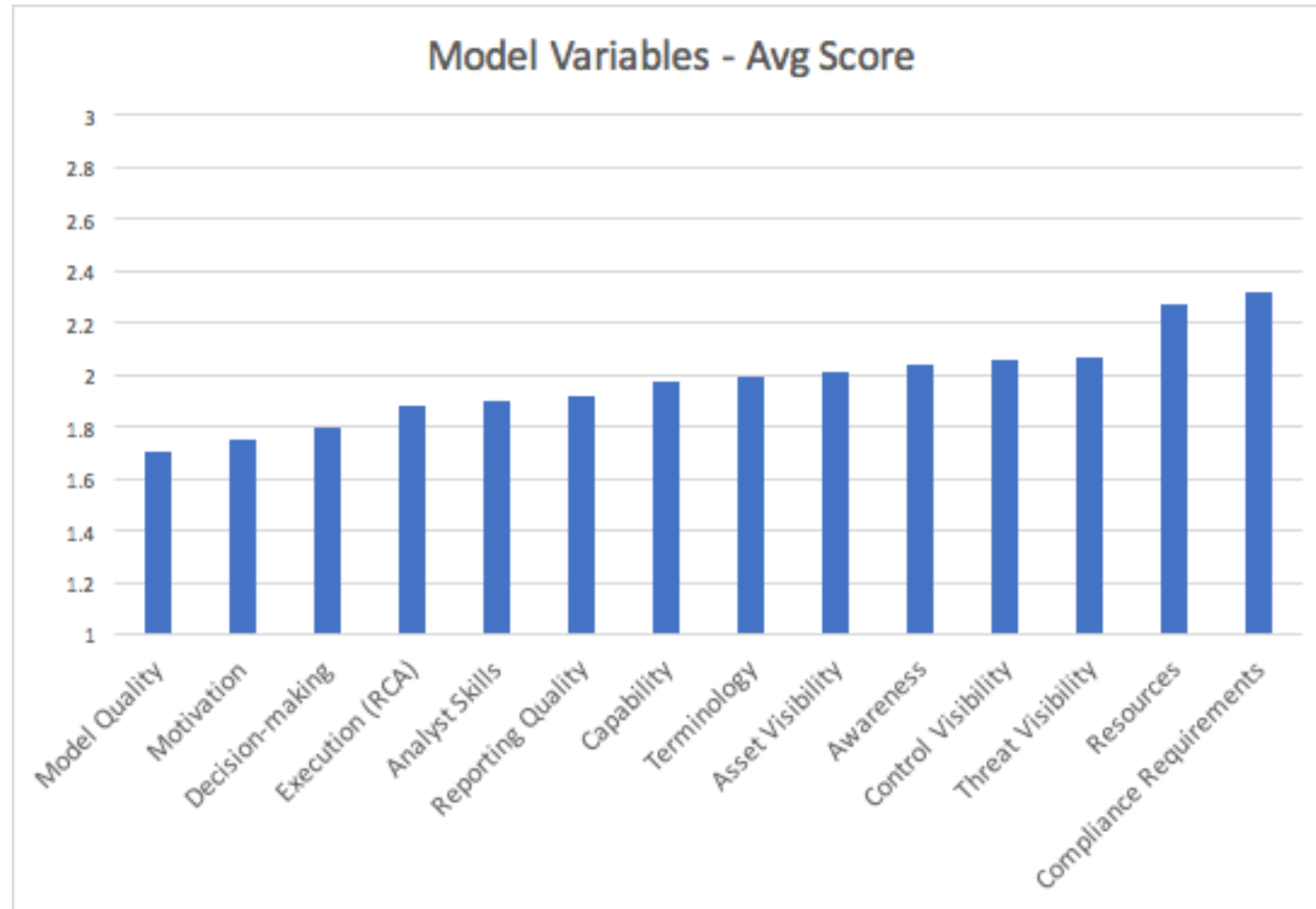
- Weighted averages
 - Assumes all variables are independent and of equal weight
- Bayesian
 - Captures variable relationships and dependencies
 - Probabilistic results
 - Index scoring for comparisons

Weighted averages

- Minimum: 1.21
- Maximum: 2.93
- Average: 1.97
- Median: 1.96
- Mode: 1.86
- 75th percentile: 2.36
- 90th percentile: 2.57

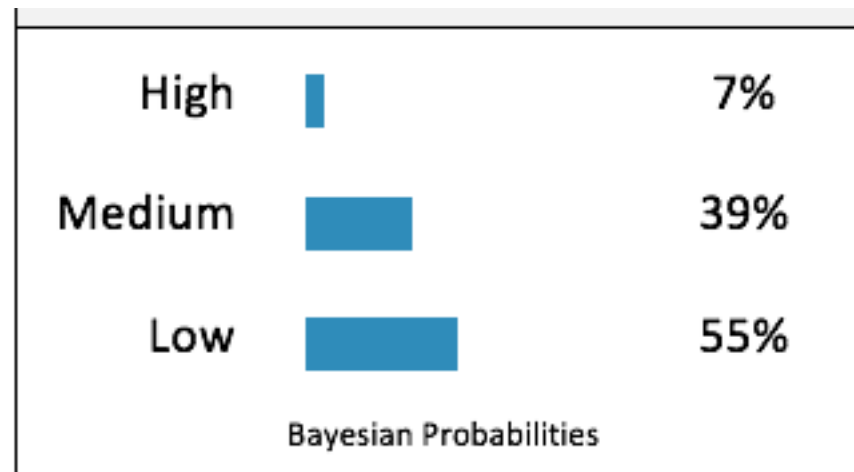


Ranking the variables...



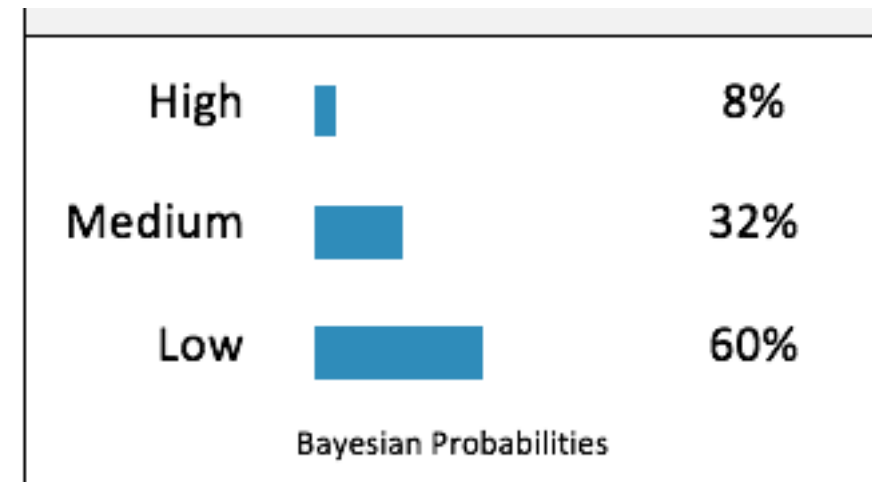
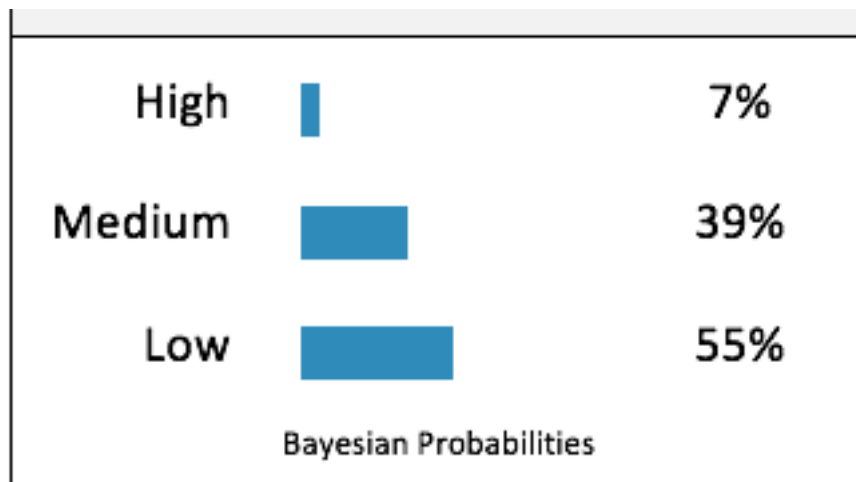
Bayesian analysis

- Based on the respondent's answers, expresses the probability that an organization will perform at a “Highly Mature”, “Moderately Mature” or “Low Maturity” level



Bayesian analysis comparisons...

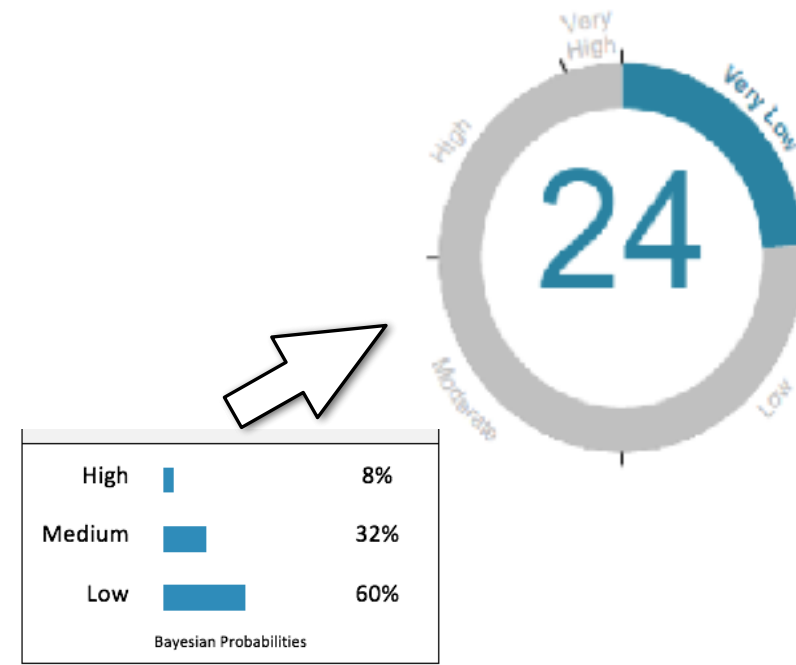
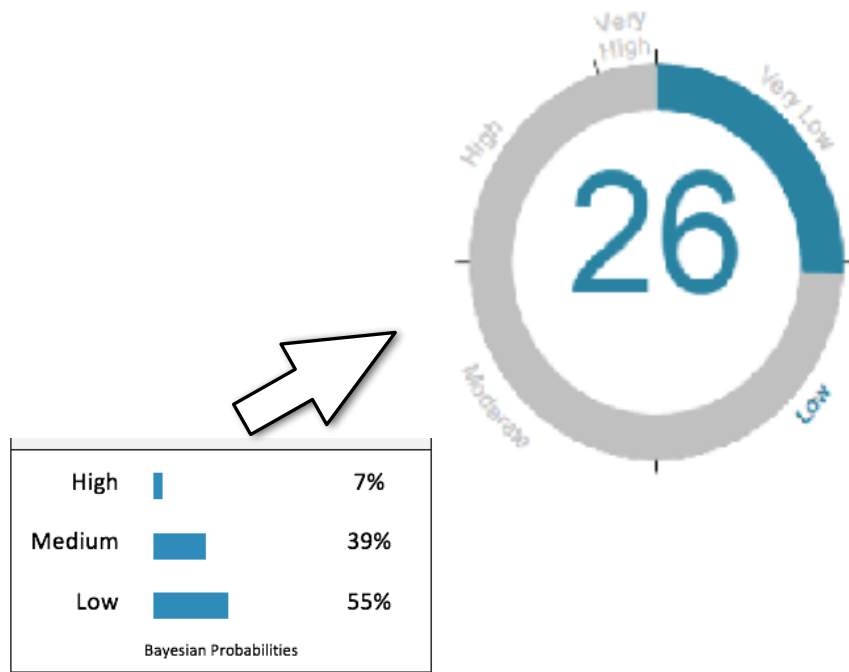
- ... are hard



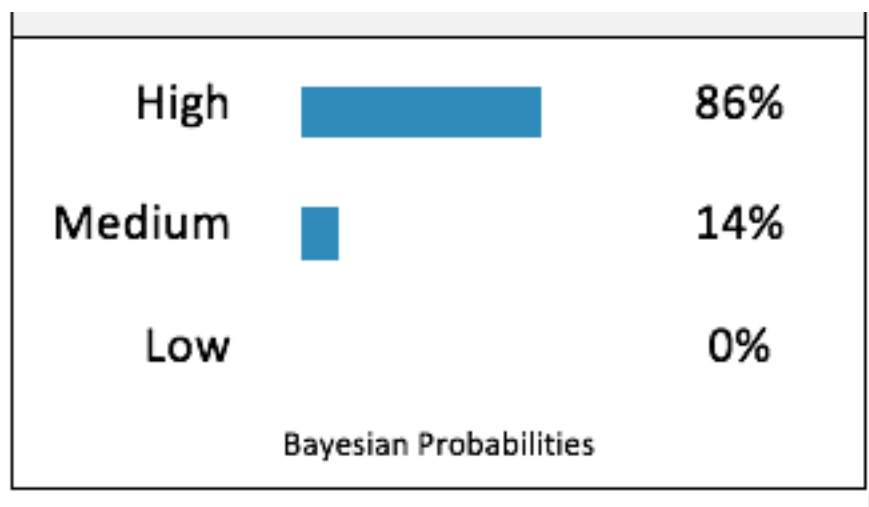
Which of these is better?

So we created an index...

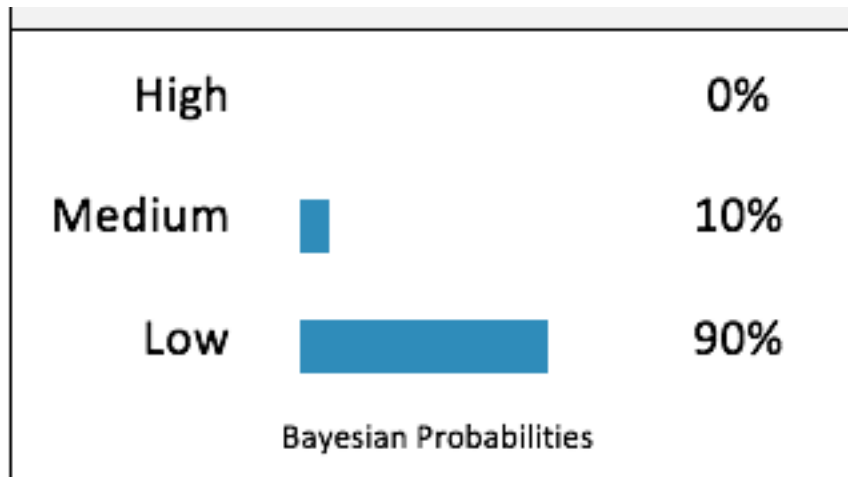
- 0 thru 100 scale



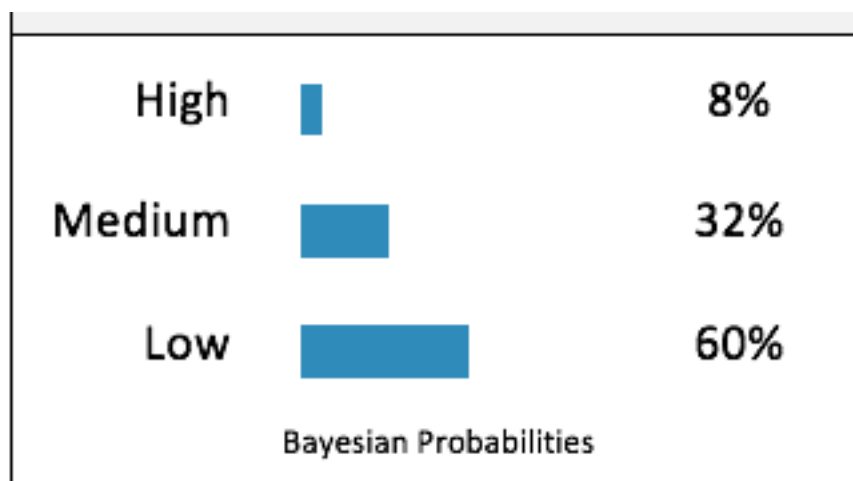
Highest score



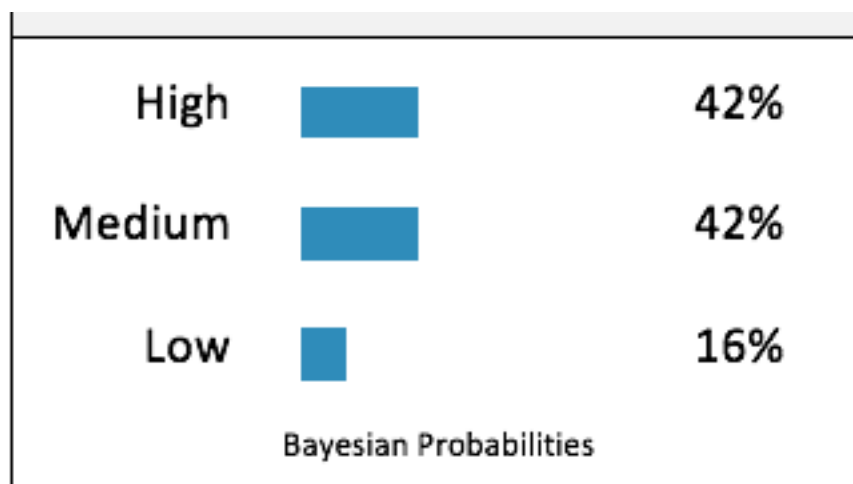
Lowest score



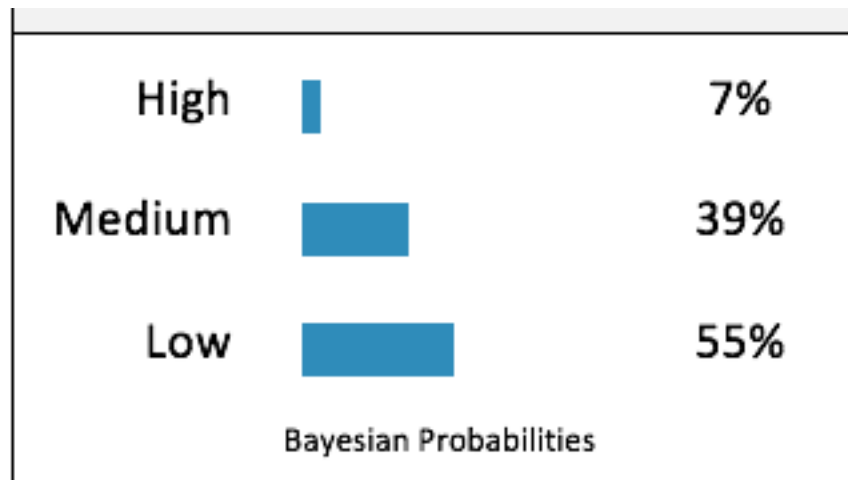
Average score



90th percentile



75th percentile

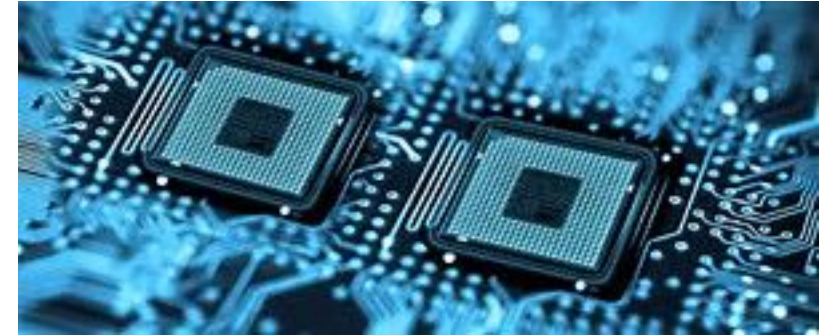


Implications

- Demonstrates difference between a weighted average (relative scoring) approach vs. Bayesian (context measurement) approach
- An organization at the 90th percentile (using wt. avg.) still isn't very mature (by our definition and using Bayesian analysis)

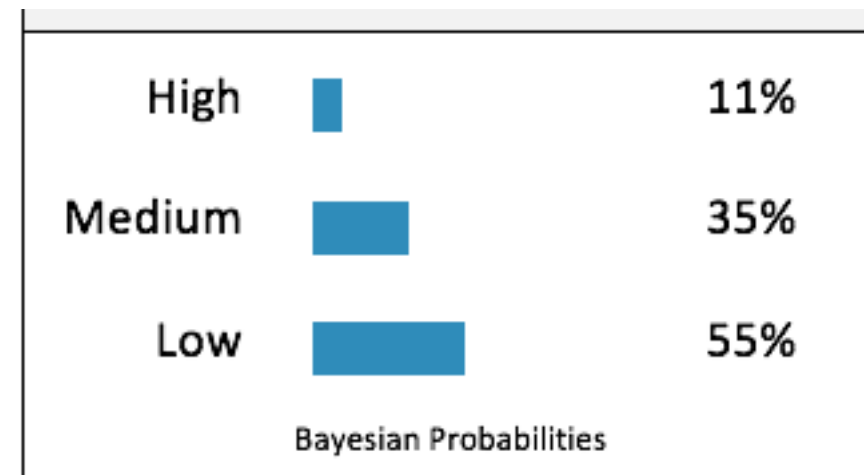
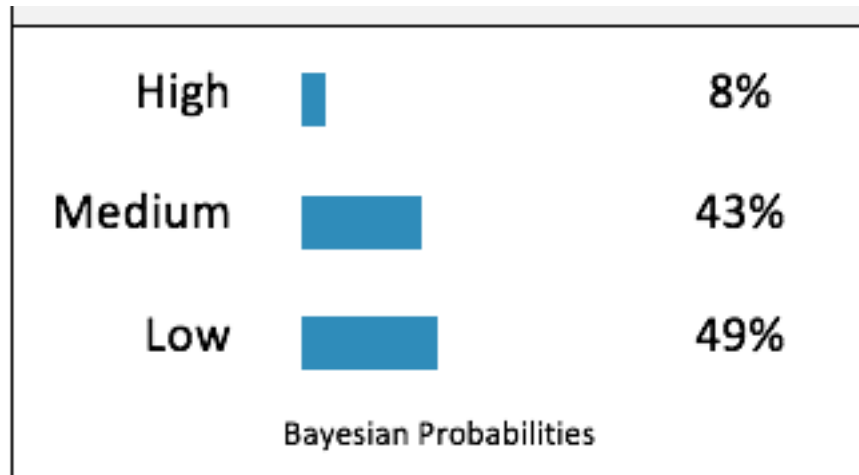


vs.



Industry comparison

Finance vs. Technology



Comparison by organization size



Resources

< \$500M

\$500M - \$1B

\$1B - \$5B

\$5B - \$20B

> \$20B



Threat visibility

< \$500M

\$500M - \$1B

\$1B - \$5B

\$5B - \$20B

> \$20B



Capability (training)

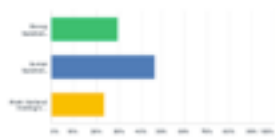
< \$500M



\$500M - \$1B



\$1B - \$5B



\$5B - \$20B



> \$20B



Overcoming challenges



Awareness

- Our profession needs to more broadly recognize the limitations of current compliance and checklist-based practices. We need to get the word out through:
 - Webinars
 - Conference presentations
 - Blog posts
 - White papers
 - Books

Expectations

- Regulations
- Big-4 adoption
- Boards of Directors
- The herd...

Credibility

- Research
- Success stories
- Broader adoption (?)

Training/resources

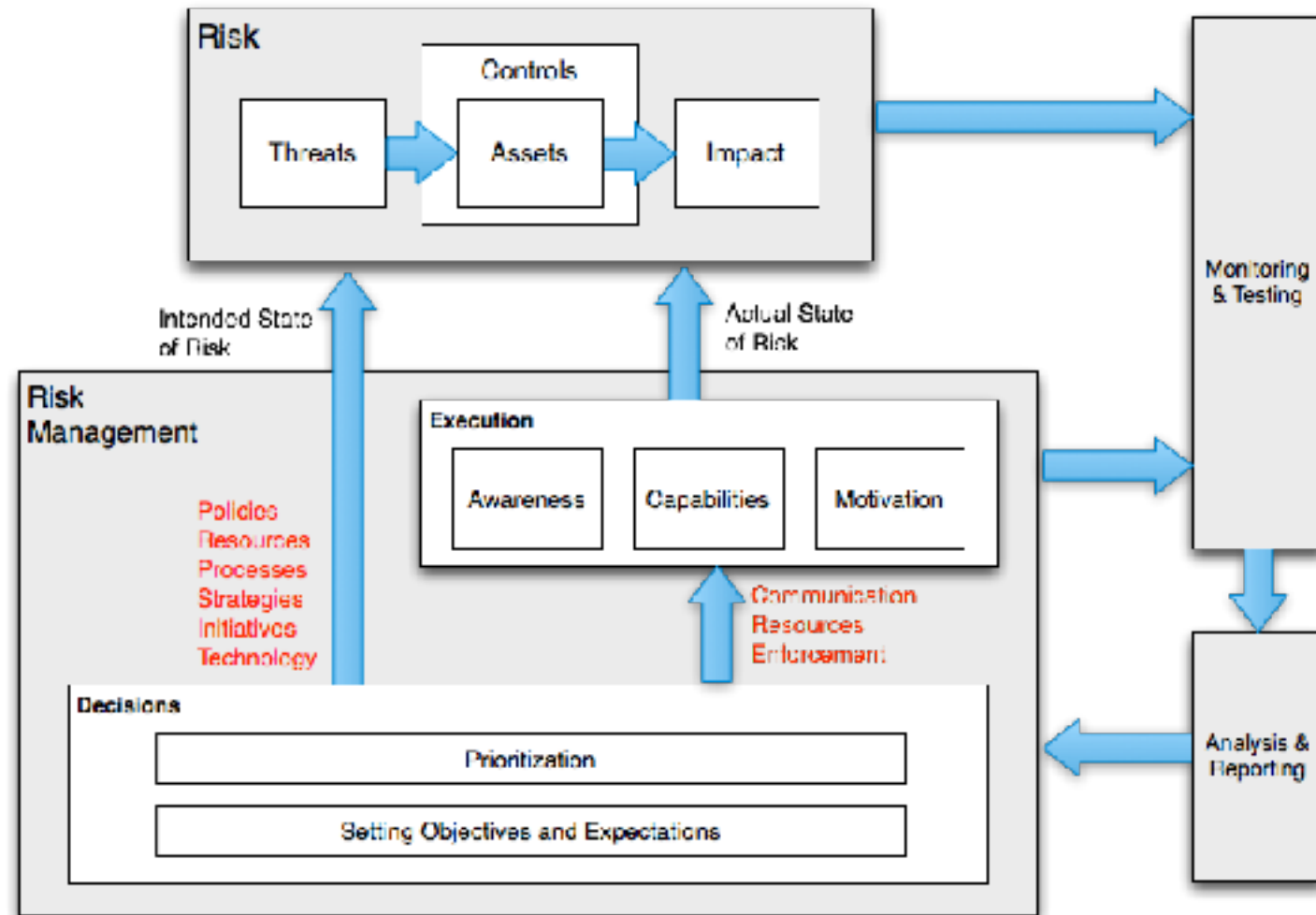
- Books
- Blogs (e.g., FAIR Institute)
- White papers (e.g., FAIR Institute)
- Local FAIR chapters
- Classes
 - Online (new FAIR course)
 - Onsite
 - University
 - Props to San Jose State University (Prof. Mike Jerbic)

Tools

- Have to make it accessible, but still captures the complex nature of the problem
 - As simple as possible, but no simpler
- Free
 - FAIR-U
 - Open Group
- Commercial
 - RiskLens
 - Others?



Summary



2018

Next year's report

Next year

- Larger population of respondents
 - Earlier initiation
 - Stronger marketing
- Improve consistency
 - Improve verbiage (questions & choices)
 - Add a way to express confidence
 - Evolve the Bayesian network



Questions?
