

Measuring the Cyber Attack Surface

Jon Ehret, VP of Strategy & Risk @ RiskRecon

Wade Baker, Partner @ Cyentia Institute



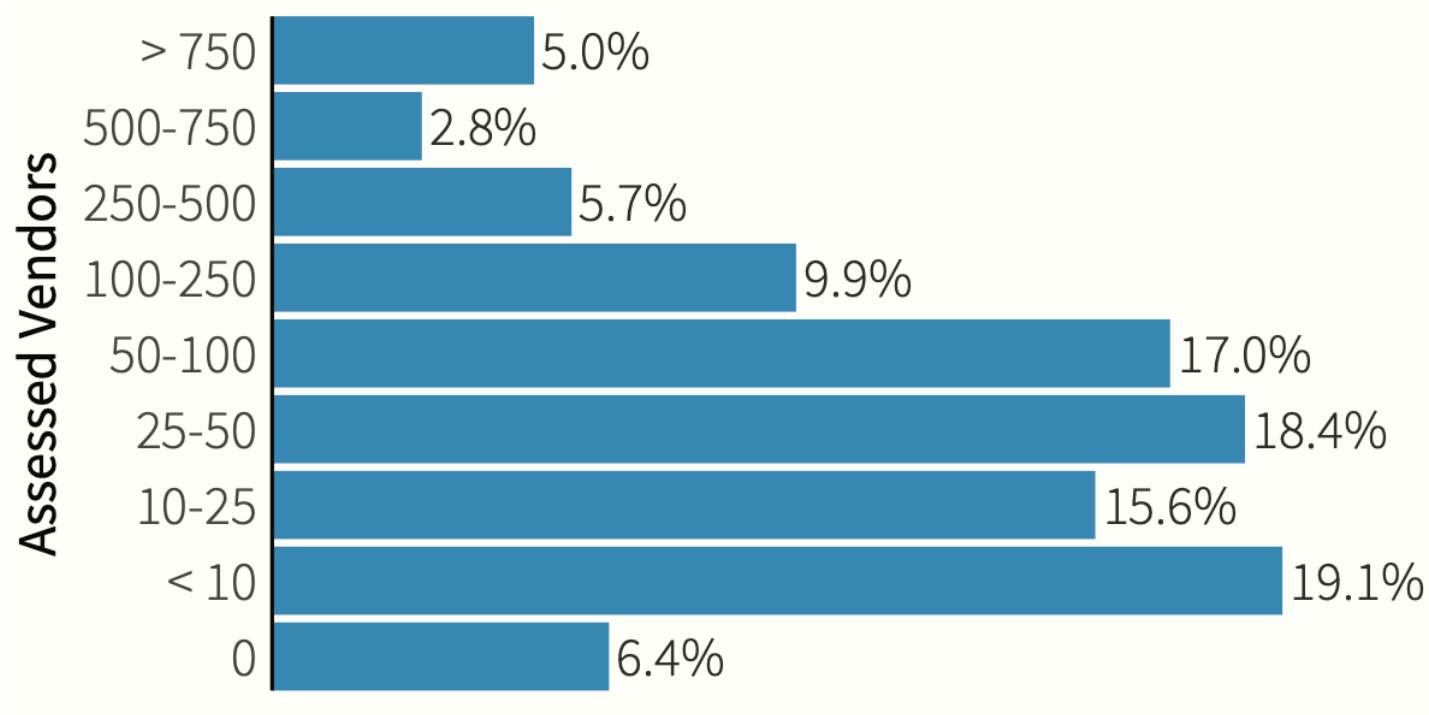
State of Third-Party Risk Management 2020



- Aims to understand the challenges currently faced by TPRM programs, examine what they're doing to meet those challenges, and identify factors that improve their chance of success.
- Input from 150+ vetted TPRM professionals, primarily via workshops run by RiskRecon in 2020

How many active vendors under management?

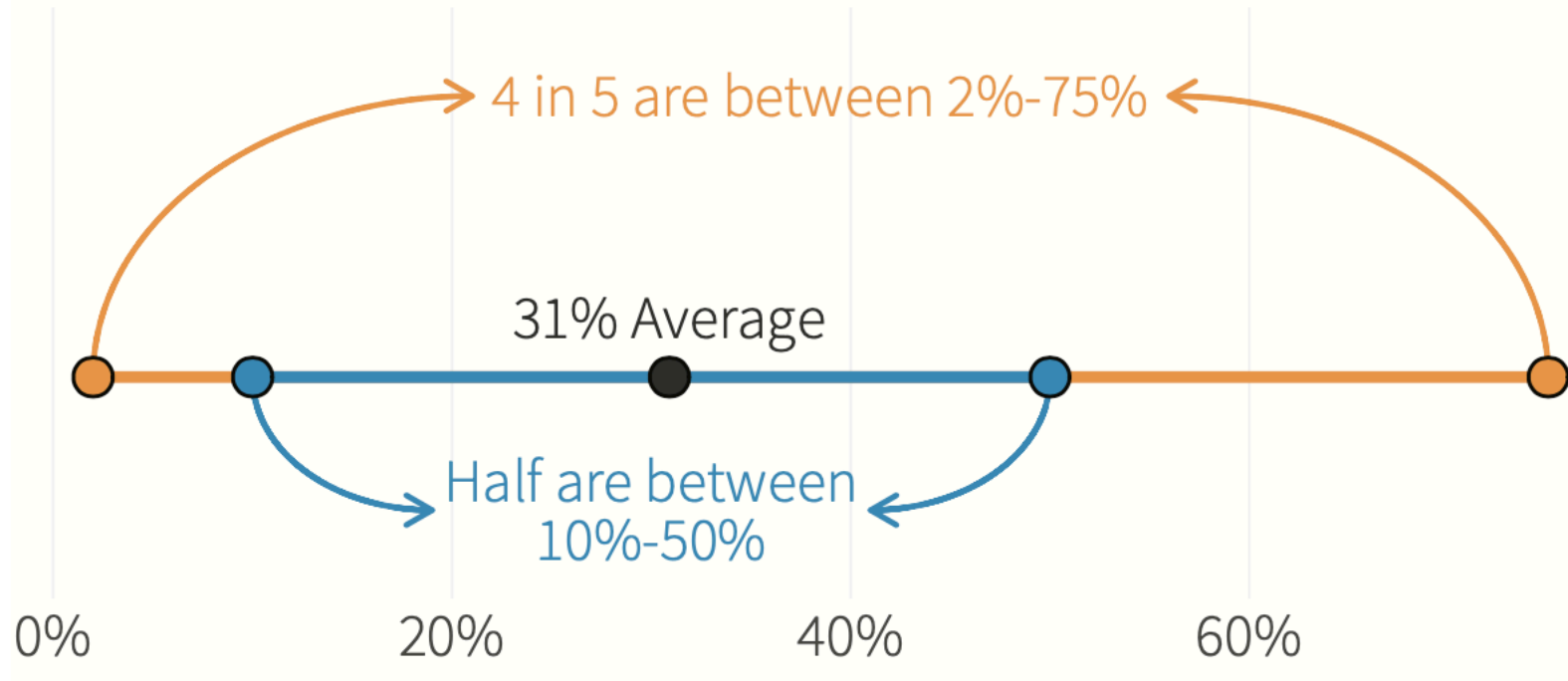
FIGURE 1: NUMBER OF VENDORS RECEIVING CYBER RISK ASSESSMENTS EACH YEAR (PER FIRM)



1 in 3 TPRM
programs assess
100+
vendors per year

How many vendors represent material risk?

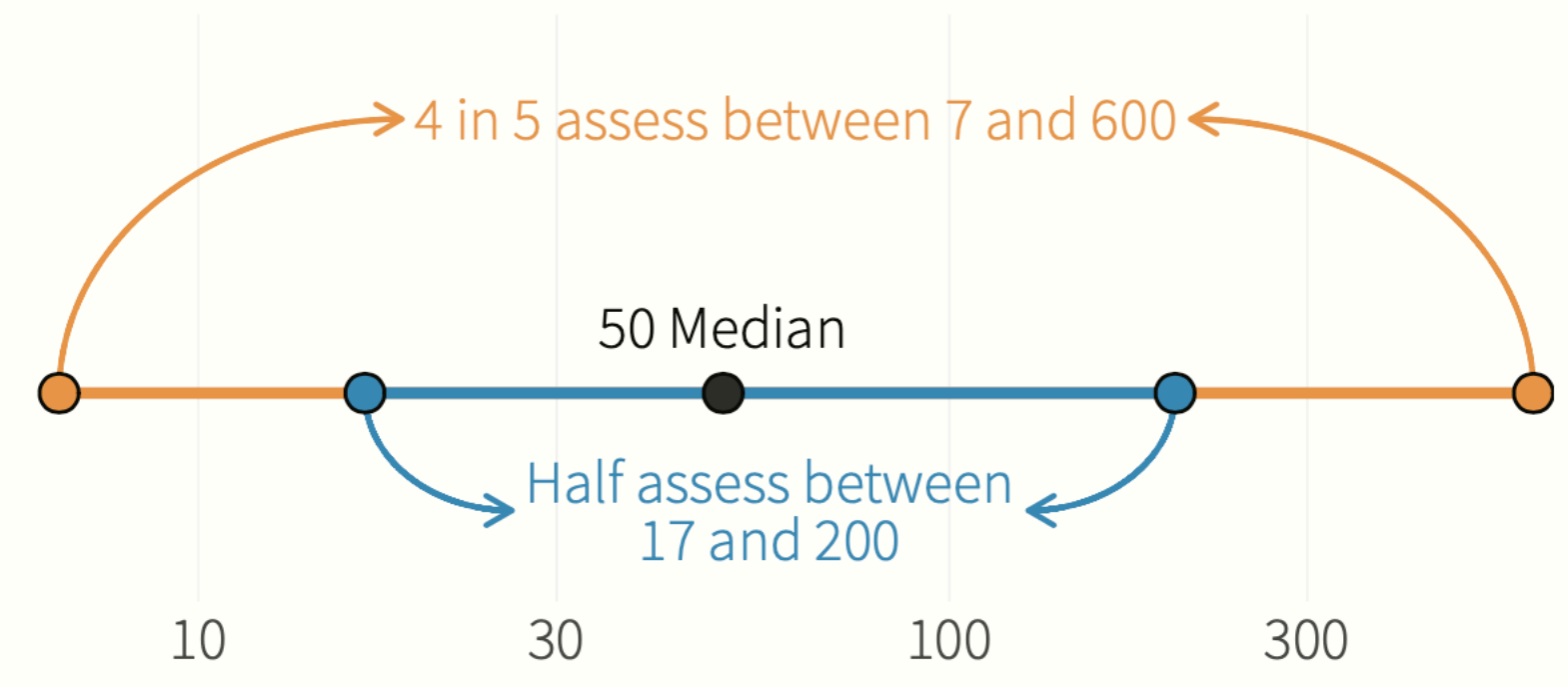
FIGURE 2: PERCENT OF VENDORS THAT COULD CAUSE CRITICAL IMPACT FROM CYBER EVENTS



31%
of vendors considered
a material risk in the
event of a breach

What's the vendor-to-staff ratio for TPRM assessments?

FIGURE 8: NUMBER OF VENDORS ASSESSED ANNUALLY PER FTE



TPRM programs
typically manage
50
vendors per FTE

Enterprise cyber risk assessments are hard...

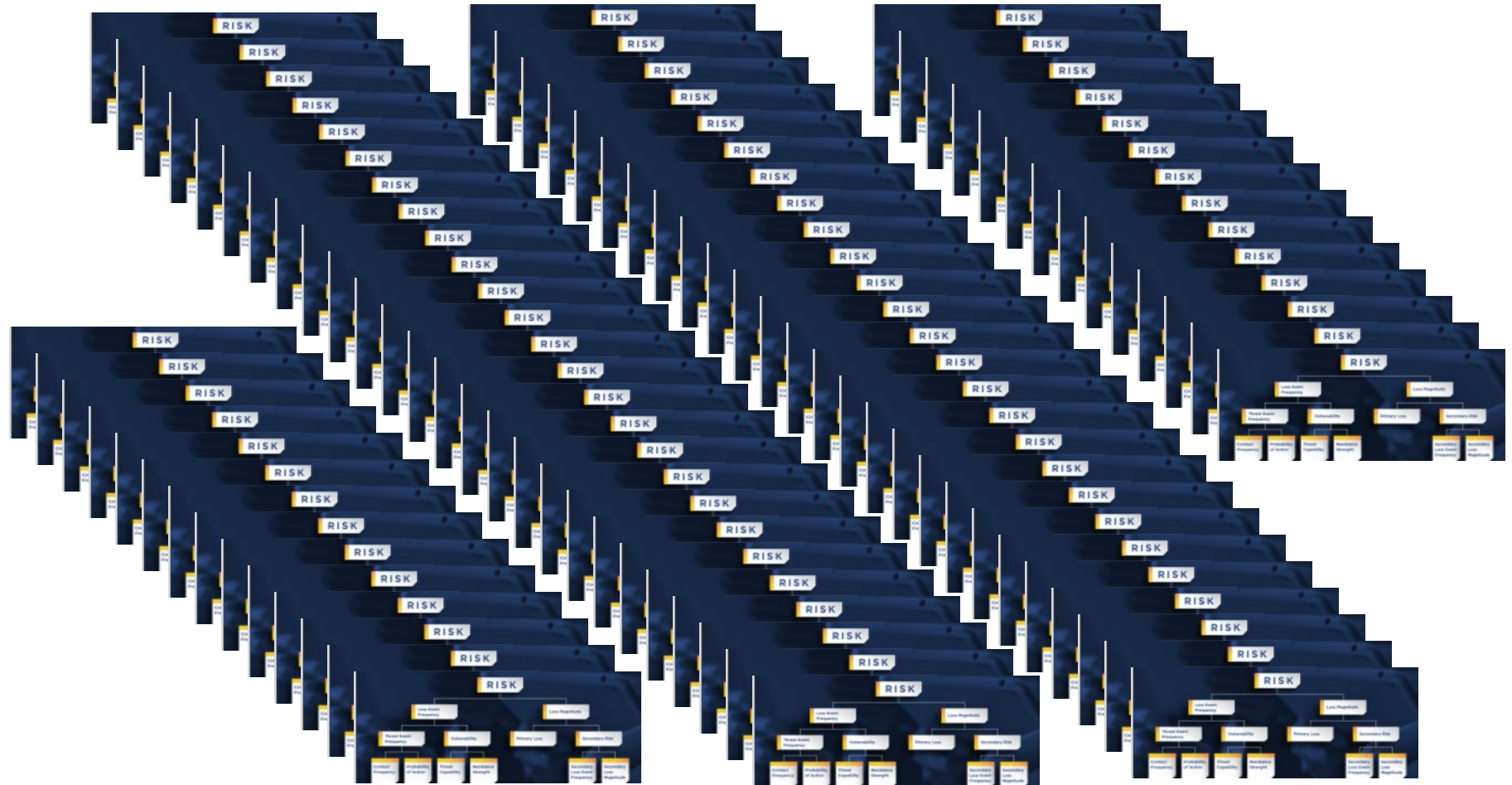
Thankfully, we have good frameworks like FAIR™ to help



...but they don't scale well across 3rd parties...

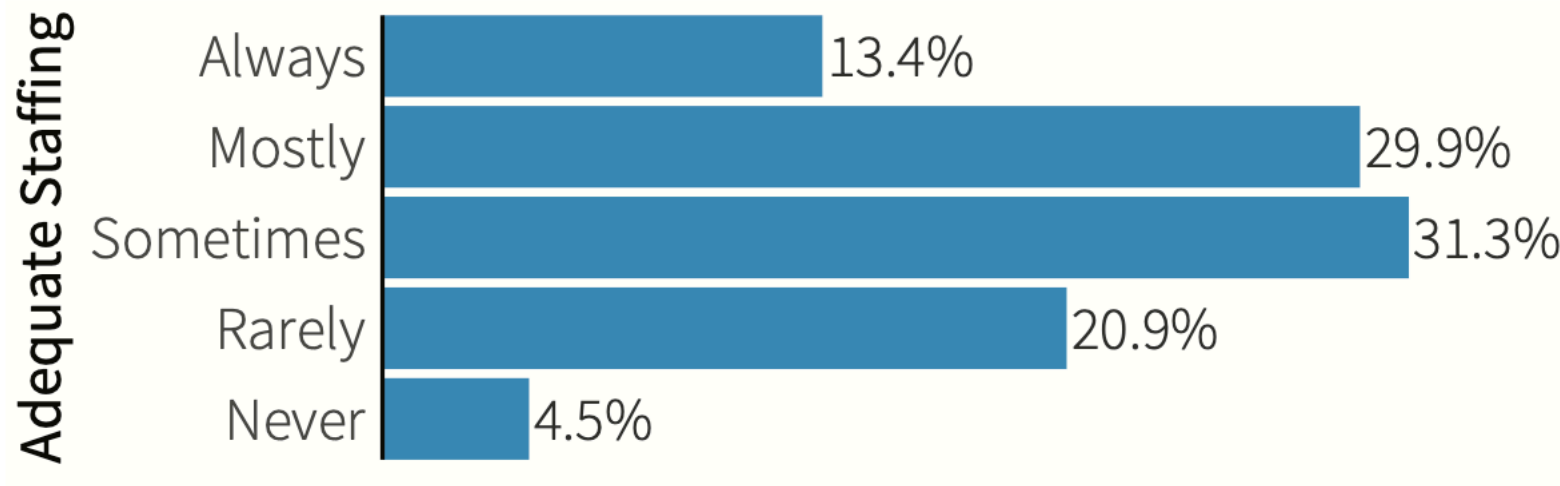


Your firm's network of 3rd parties



TPRM programs are overwhelmed

FIGURE 9: PERCENT OF RESPONDENTS WHO REPORT TPRM STAFFING IS ADEQUATE



87%
report inadequate
TPRM staffing

...so we do what we can with what we have...

<https://sharedassessments.org/sig/>

Include/Exclude	Serial No	Ques Num	Question/Request	Master Response	Comments Notes	Master Maturity	Category	Sub-category	Scope Level	Scoring
In Progress	5643	A.1	Is there a formalized risk governance plan that defines the Enterprise Risk Management program requirements?				Enterprise Risk Management	Risk Governance Plan	Lite	A. Risk Mana
In Progress	2325	A.1.1	Does the risk governance plan include risk management policies, procedures, and internal controls?				Enterprise Risk Management	Risk Governance Plan	Lite	A. Risk Mana
In Progress	2326	A.1.2	Does the risk governance plan include range of assets to include: people, processes, data and technology?				Enterprise Risk Management	Risk Governance Plan	Lite	A. Risk Mana
In Progress	2420	A.1.3	Does the risk governance plan include range of threats to include: malicious, natural, accidental, cyber, business changes (transaction volume)?				Enterprise Risk Management	Risk Governance Plan	Core	A. Risk Mana
In Progress	2429	A.1.4	Does the risk governance plan include risk scenarios including events and possible threats that could impact people, processes, technologies and facilities?				Enterprise Risk Management	Risk Governance Plan	Core	A. Risk Mana
In Progress	4633	A.1.5	Does the organization have a governing body accountable to maintain the risk governance plan?				Enterprise Risk Management	Risk Governance Plan	Core	A. Risk Mana
In Progress	4634	A.1.6	Does the risk governance plan define and communicate the organization's risk appetite and approach to risk to its employees?				Enterprise Risk Management	Risk Governance Plan	Specialized	A. Risk Mana

...but even that doesn't scale (or assess risk) well.

Your firm



Your firm's network of 3rd parties



Lack of confidence and action from questionnaires

FIGURE 16: DO YOU BELIEVE VENDOR RESPONSES?

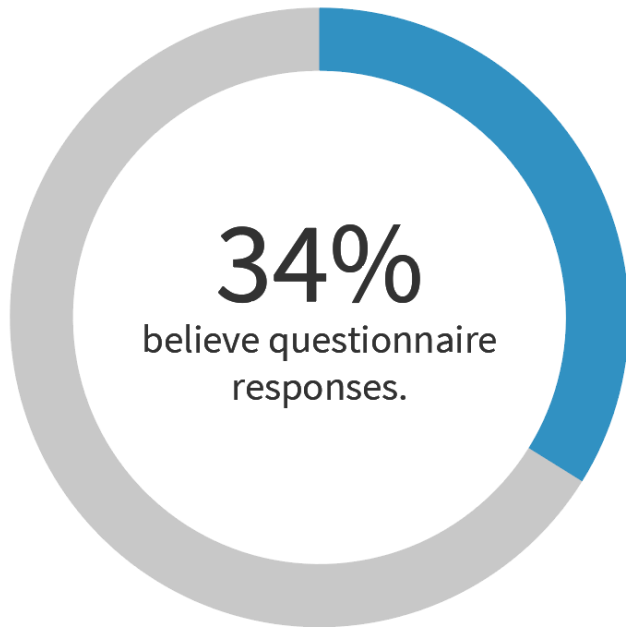


FIGURE 14: DO YOU REQUIRE VENDOR REMEDIATION?

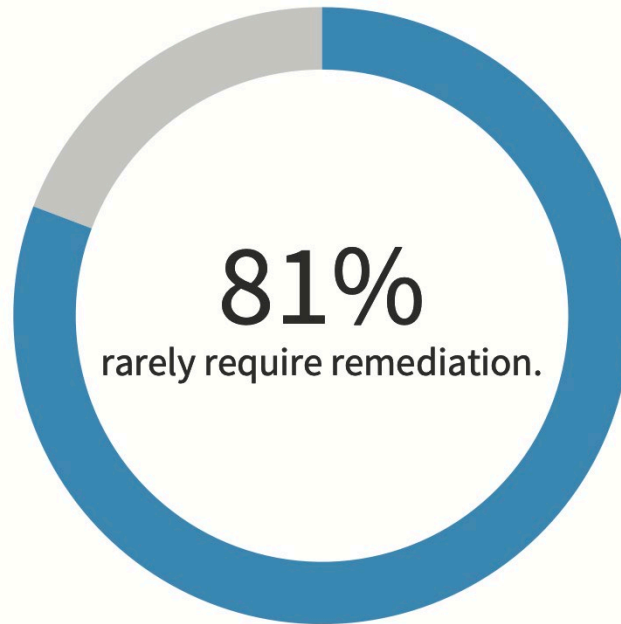


FIGURE 15: DO VENDORS MEET SECURITY REQUIREMENTS?



Let's talk about questionnaires....

- Questionnaires are the most widely used TPRM tool
- Only offer a curated view of the controls in place
 - The vendor typically provides the evidence that makes them look good
 - Perception and reality are often very different



Perception



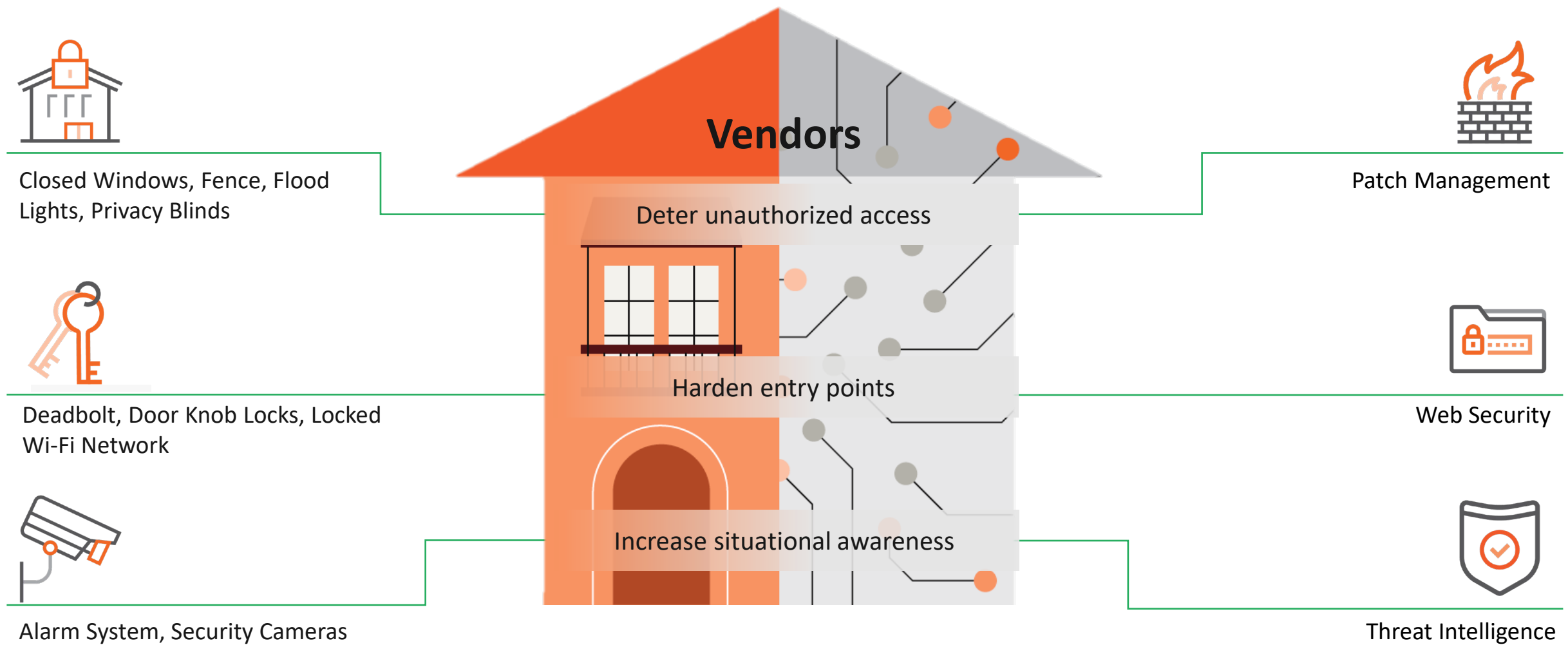
Reality

Some Questions

- Is my vendor really managing risk well, or are they just good at answering questionnaires? Will this vendor really protect my risk interests?
- What is my third-party risk exposure today? Is it getting better or worse?
- Where do I prioritize my resources to tackle third-party risk?

Continuous monitoring data (such as from RiskRecon) can help with this....

Continuous Monitoring: Sort of like the neighborhood watch



Researching risk factors at scale – RiskRecon & Cyentia



FIGURE 18: Hosts with high or critical findings by organization size

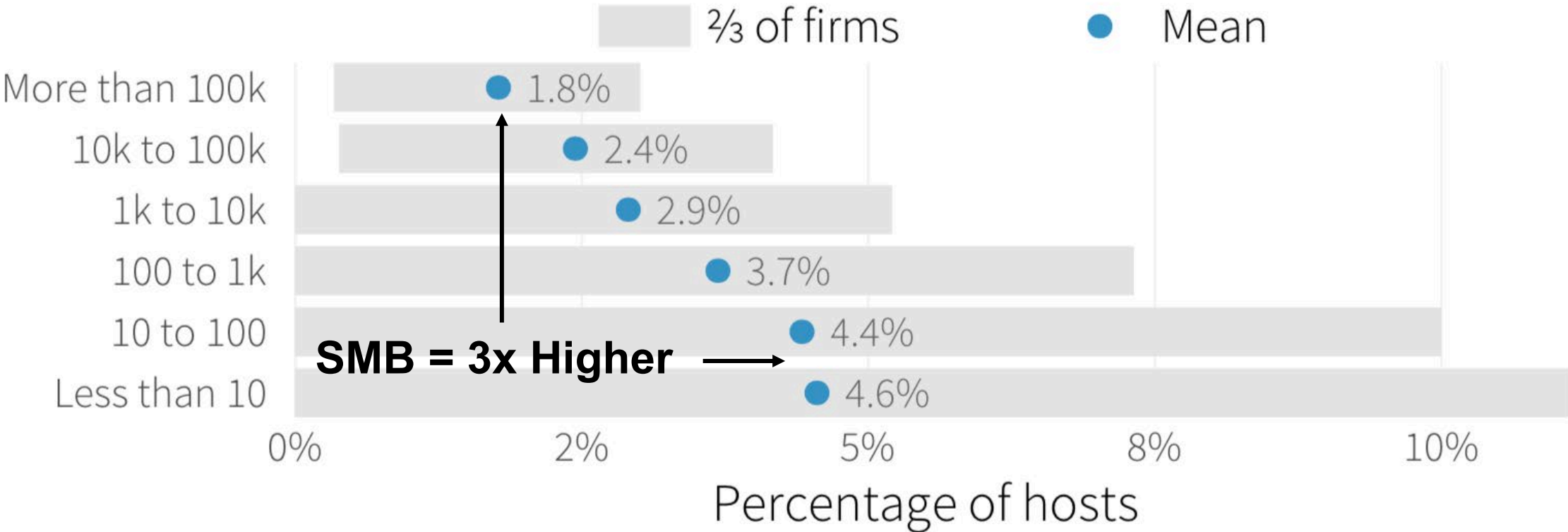


FIGURE 17: Hosts with high or critical findings by industry

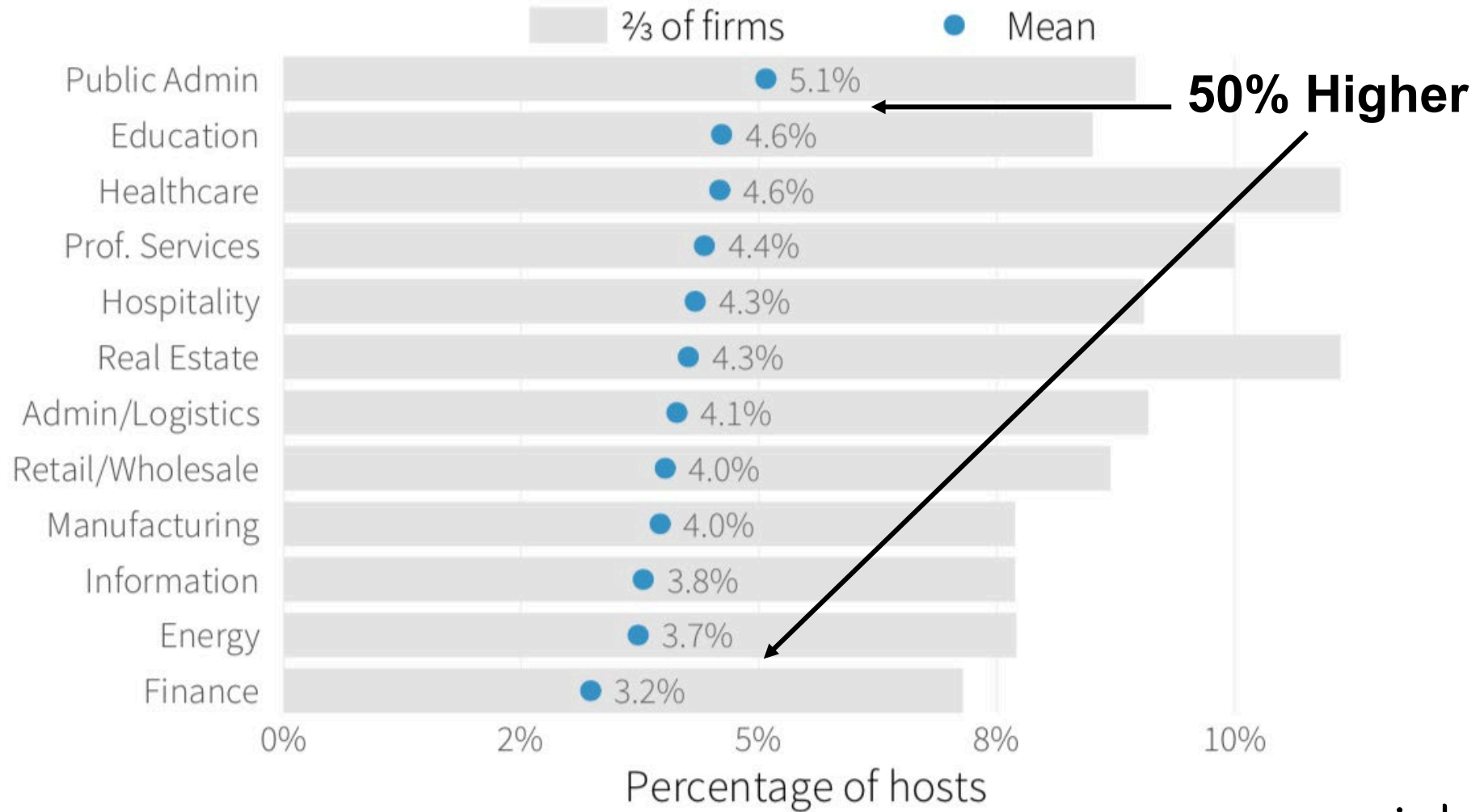
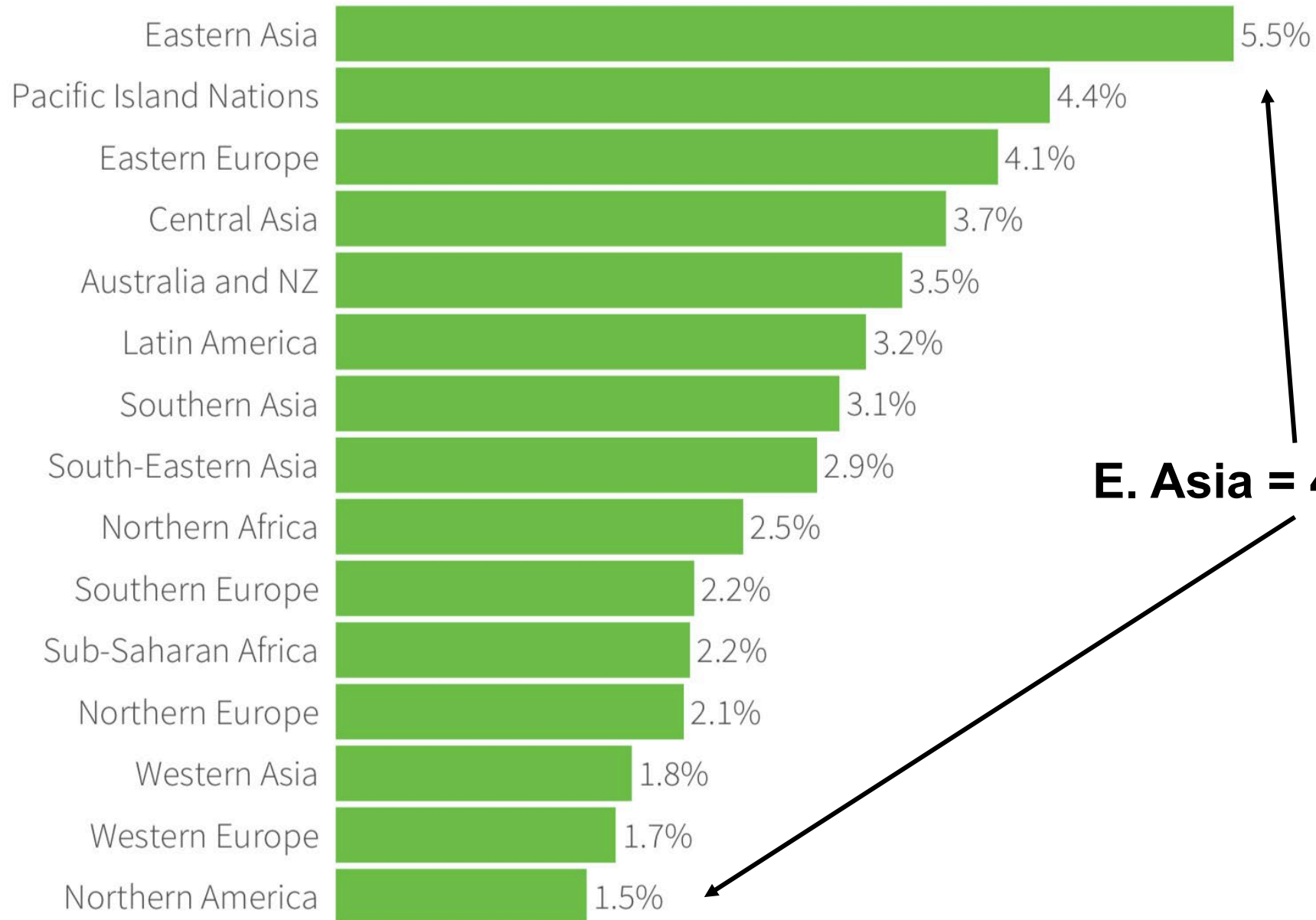
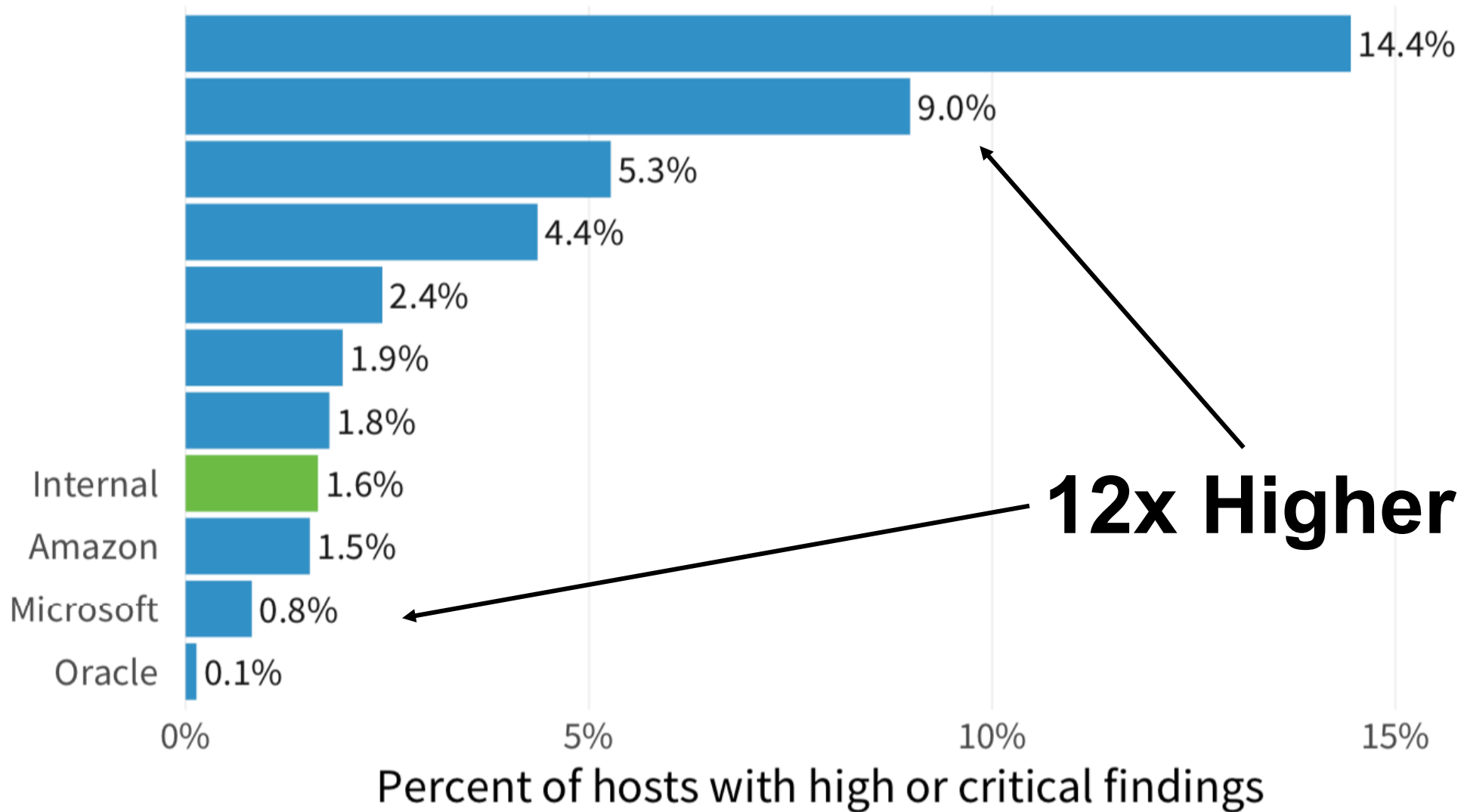


FIGURE 19: Percentage of hosts with high or critical findings



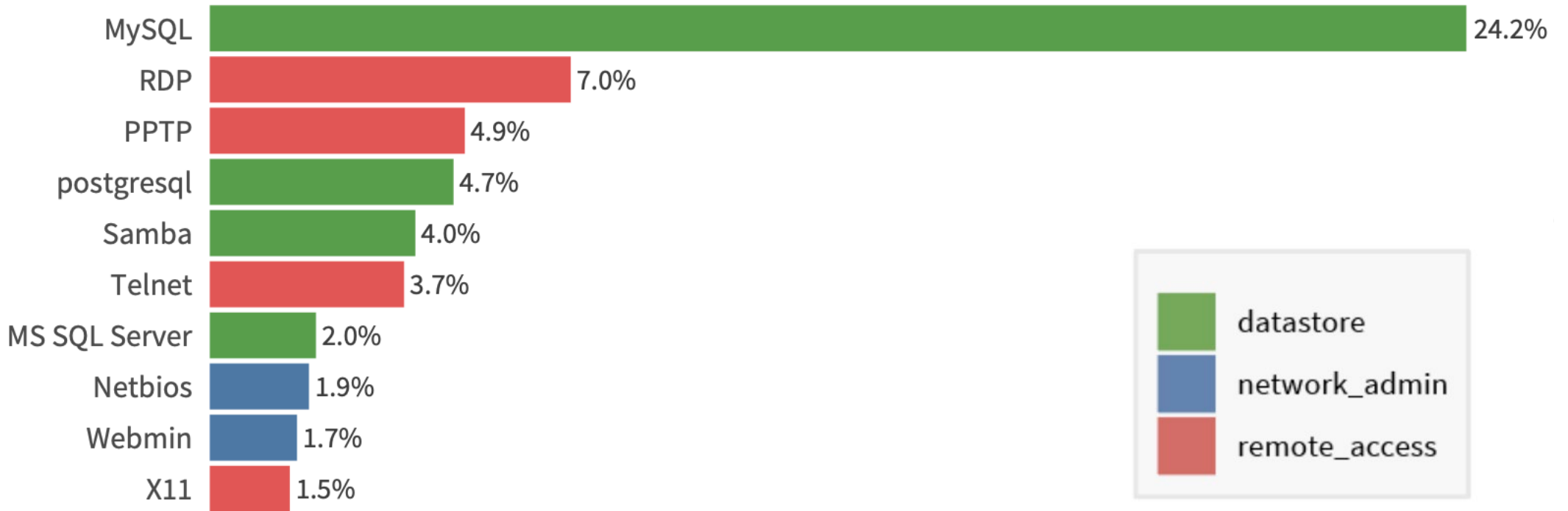
E. Asia = 4x Higher

Figure 16: Percent of hosts with high or critical findings in top clouds



Unsafe services as an indicator of broader security issues

FIGURE 3: PREVALENCE OF UNSAFE SERVICES CATEGORIES EXPOSED BY FIRMS



Unsafe services as an indicator of broader security issues

FIGURE 7: PROPORTION OF FIRMS EXPOSING MULTIPLE UNSAFE SERVICES



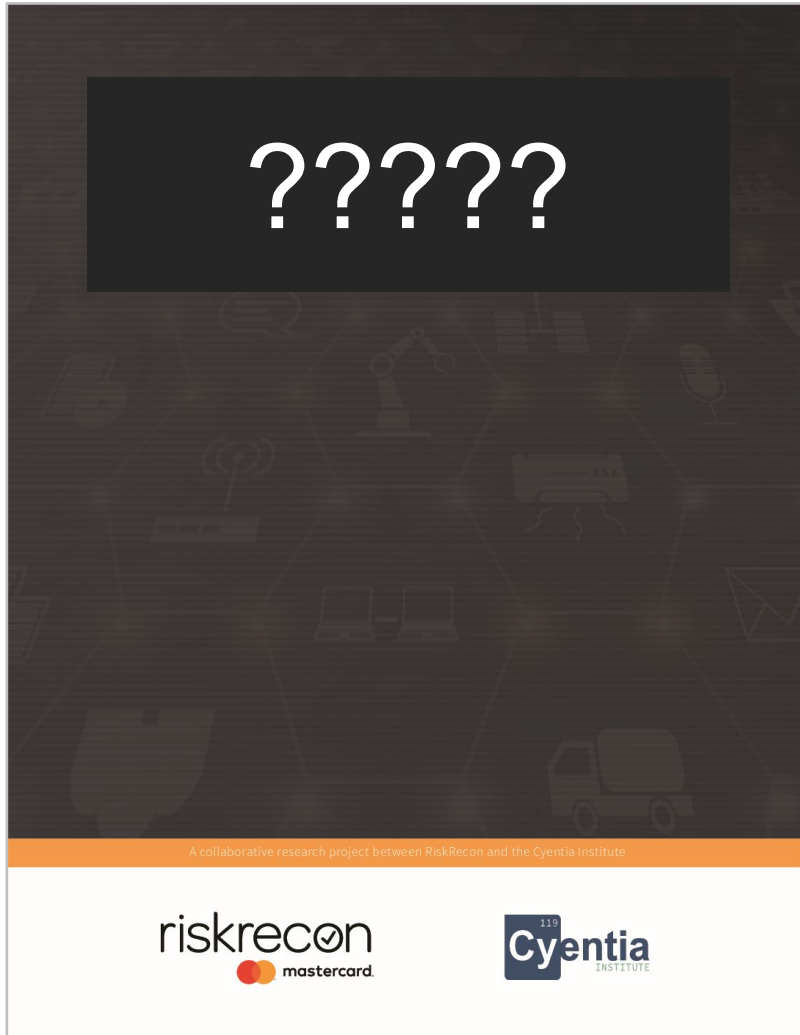
The green dots in Figure 7 show the percent of each firm’s external hosts that exhibit high or critical security findings. The blue dots mark the average for each group, making it clear that the rate of severe security problems increases consistently with the number of unsafe services.

Unsafe services as an indicator of broader security issues

FIGURE 9: TYPES OF FINDINGS CORRELATED WITH EXPOSURE OF UNSAFE SERVICES



Sneak peak: Untitled, Unpublished Report



- What can we infer about a vendor's risk posture based on different levels of information?
- Can we build a model for predicting risk posture?
- Which factors provide the strongest predictive value?

Security findings by sector

Percent of Organizations with Security Domain Finding

	Network Filtering	Software Patching	Email Security	Defensibility	Web Encryption	Web App Security
Education	47.0%	61.0%	66.8%	76.4%	84.9%	99.3%
Energy	32.4%	43.3%	70.1%	68.7%	83.2%	99.5%
Manufacturing	37.0%	45.4%	66.0%	64.7%	79.5%	99.1%
Information	28.2%	41.4%	62.6%	73.4%	77.4%	99.2%
Hospitality	36.8%	36.6%	64.7%	66.9%	75.0%	98.8%
Public Admin	32.5%	44.9%	59.7%	59.8%	76.8%	98.3%
Retail/Wholesale	31.7%	38.0%	61.1%	59.6%	71.8%	98.6%
Healthcare	30.1%	27.5%	58.6%	66.4%	71.2%	97.7%
Prof. Services	28.5%	29.5%	58.0%	61.2%	66.8%	98.7%
Admin/Logistics	29.3%	30.2%	58.6%	58.6%	65.6%	97.8%
Finance	22.7%	27.7%	56.5%	43.6%	67.2%	97.5%
Real Estate	24.4%	19.7%	54.3%	51.4%	49.7%	91.1%

Security findings by organization size

Percent of Organization Sizes with Finding Criteria

Fill by relative concentration across criteria

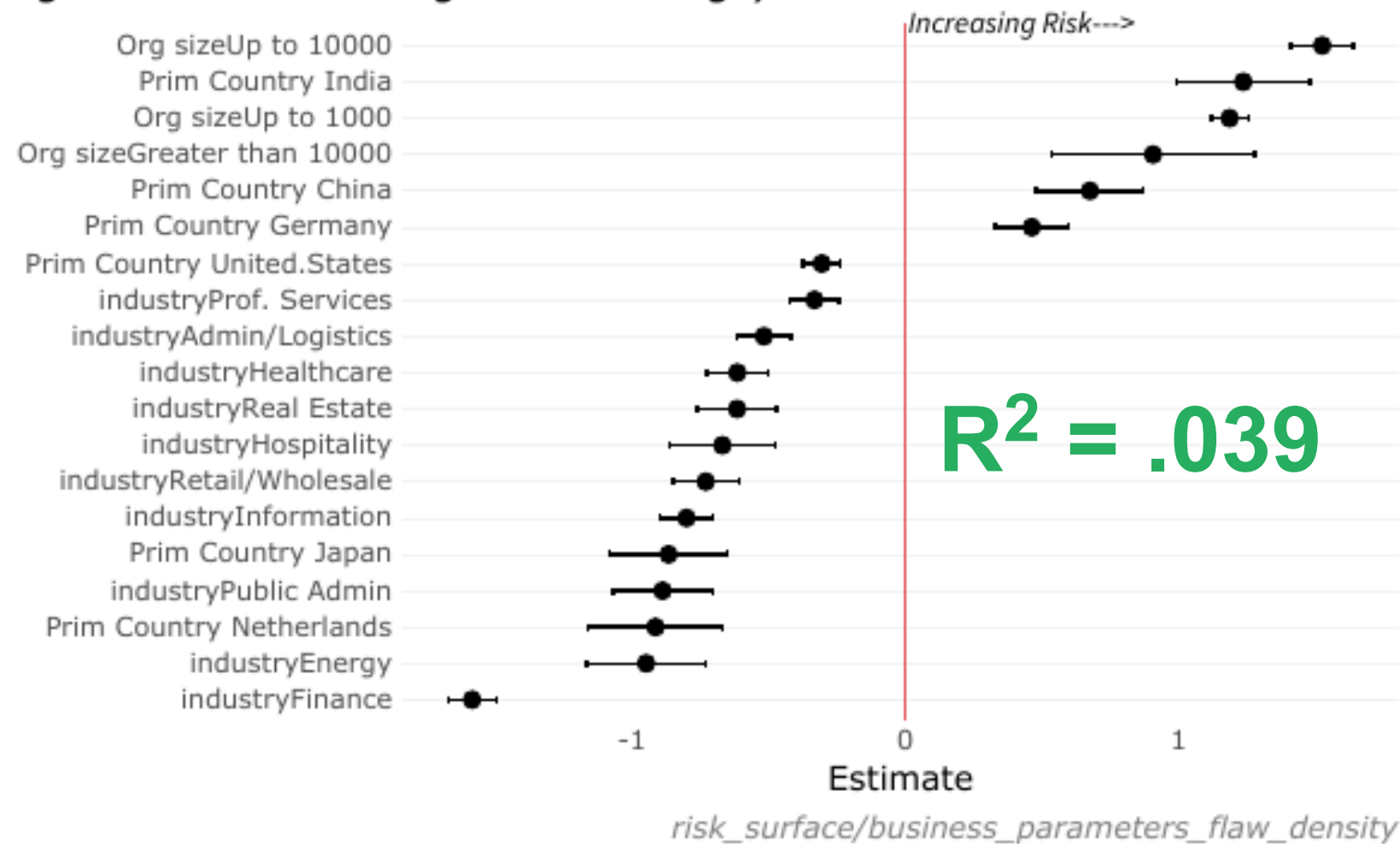
	Less than 10	Up to 100	Up to 1000	Up to 10000	Greater than 10000
web_http_security_headers	94.0%	99.4%	100.0%	100.0%	100.0%
web_encryption_subject	30.2%	70.2%	98.1%	98.7%	100.0%
web_encryption_protocol	8.8%	29.6%	72.3%	93.3%	90.8%
web_encryption_key_length	0.0%	0.0%	0.0%	0.0%	0.0%
web_encryption_hash	2.6%	8.6%	38.6%	79.4%	77.6%
web_encryption_date_valid	0.0%	0.0%	0.1%	1.1%	2.0%
web_encryption_date_expire	6.9%	23.6%	72.5%	94.3%	95.9%
unsafe_network_services	20.4%	27.6%	46.2%	44.9%	36.7%
unencrypted_sensitive_systems	6.6%	15.2%	52.4%	85.2%	84.7%
threatintel_spamming_host	0.0%	0.2%	0.6%	0.9%	0.0%
threatintel_phishing_site	0.0%	0.0%	0.1%	0.6%	1.0%
threatintel_other	0.0%	0.1%	0.7%	2.7%	4.1%
threatintel_hostile_host_scanning	0.0%	0.2%	0.6%	2.0%	1.0%
threatintel_hostile_host_hacking	0.0%	0.1%	0.5%	1.0%	1.0%
threatintel_cc_server	0.0%	0.0%	0.1%	0.1%	0.0%
threatintel_botnet_host	0.1%	0.1%	0.3%	0.3%	1.0%
threat_intel_alert_external	0.0%	0.0%	0.0%	0.0%	0.0%
shared_hosting	33.0%	58.8%	90.8%	97.4%	96.9%
patching_web_server	4.7%	18.7%	61.3%	91.5%	92.9%
patching_web_cms	1.8%	4.1%	18.9%	58.7%	66.3%
patching_other	0.1%	0.7%	6.8%	32.9%	49.0%
patching_os	0.8%	3.1%	16.9%	45.4%	55.1%
patching_openssl	0.3%	1.2%	7.9%	34.9%	46.9%
patching_encryption	0.0%	0.0%	0.0%	0.0%	0.0%
patching_app_server	5.6%	15.8%	52.4%	85.7%	89.8%
iot_devices	0.0%	0.1%	1.0%	7.5%	15.3%
email_encryption_enabled	10.3%	21.5%	54.8%	82.7%	84.7%
email_authentication	25.0%	53.7%	89.0%	95.2%	98.0%
dns_hijacking_protection	0.0%	0.0%	0.0%	0.0%	0.0%
config_web_cms_authentication	21.7%	34.1%	61.8%	86.4%	84.7%

risk_surface/sec_crit_org_size

Firmographics-only model

Significant Estimators for Flaw Density

(High Value Asset & High Sev Findings) ~ Business Factors



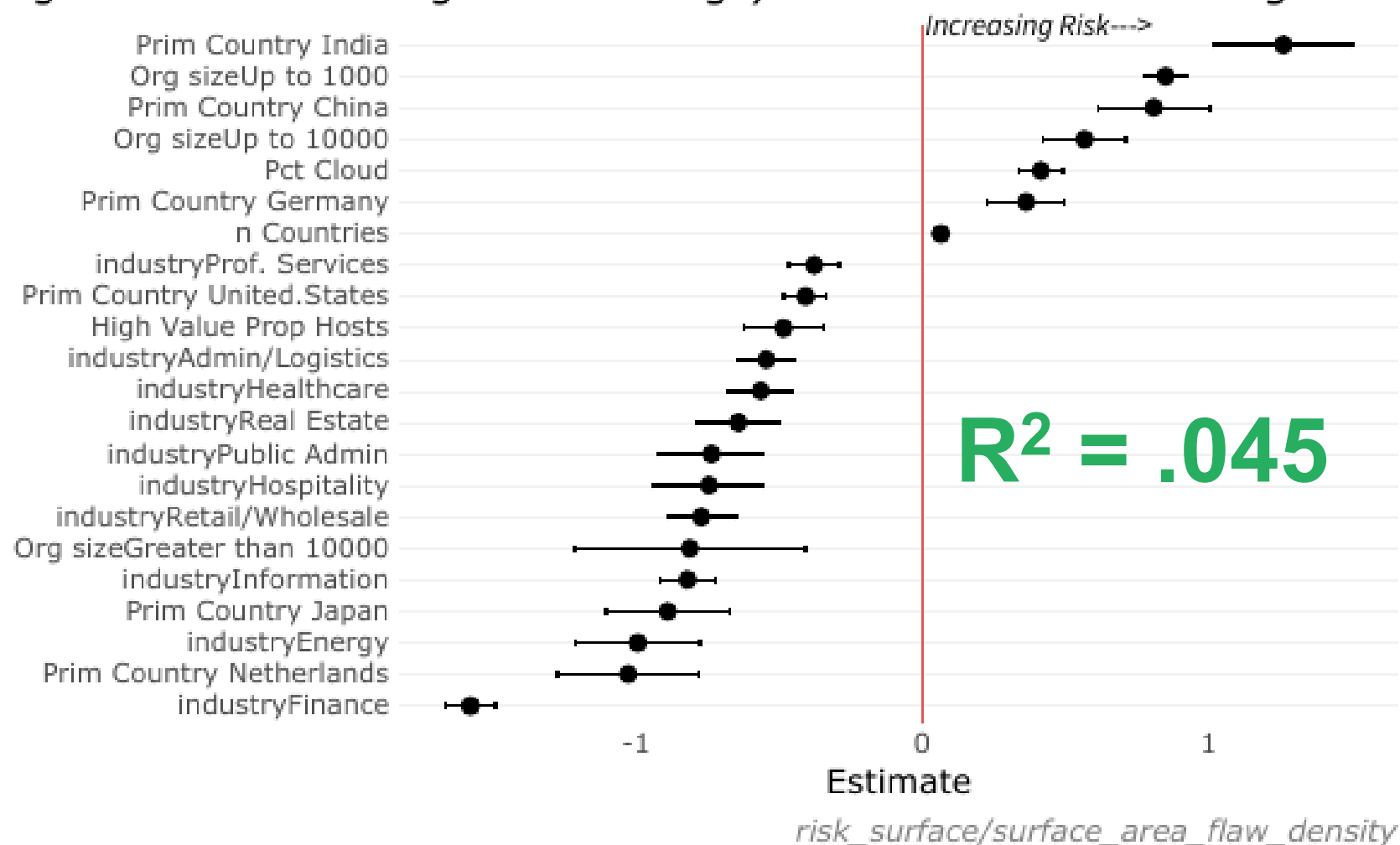
Features - Minimal Information

variable	type	role
finding_density	numeric	outcome
prim_country	nominal	predictor
industry	nominal	predictor
org_size	nominal	predictor
features_minimal_info		

Infrastructure-based model

Significant Estimators for Flaw Density

(High Value Asset & High Sev Findings) ~ Partial Tech. Knowledge

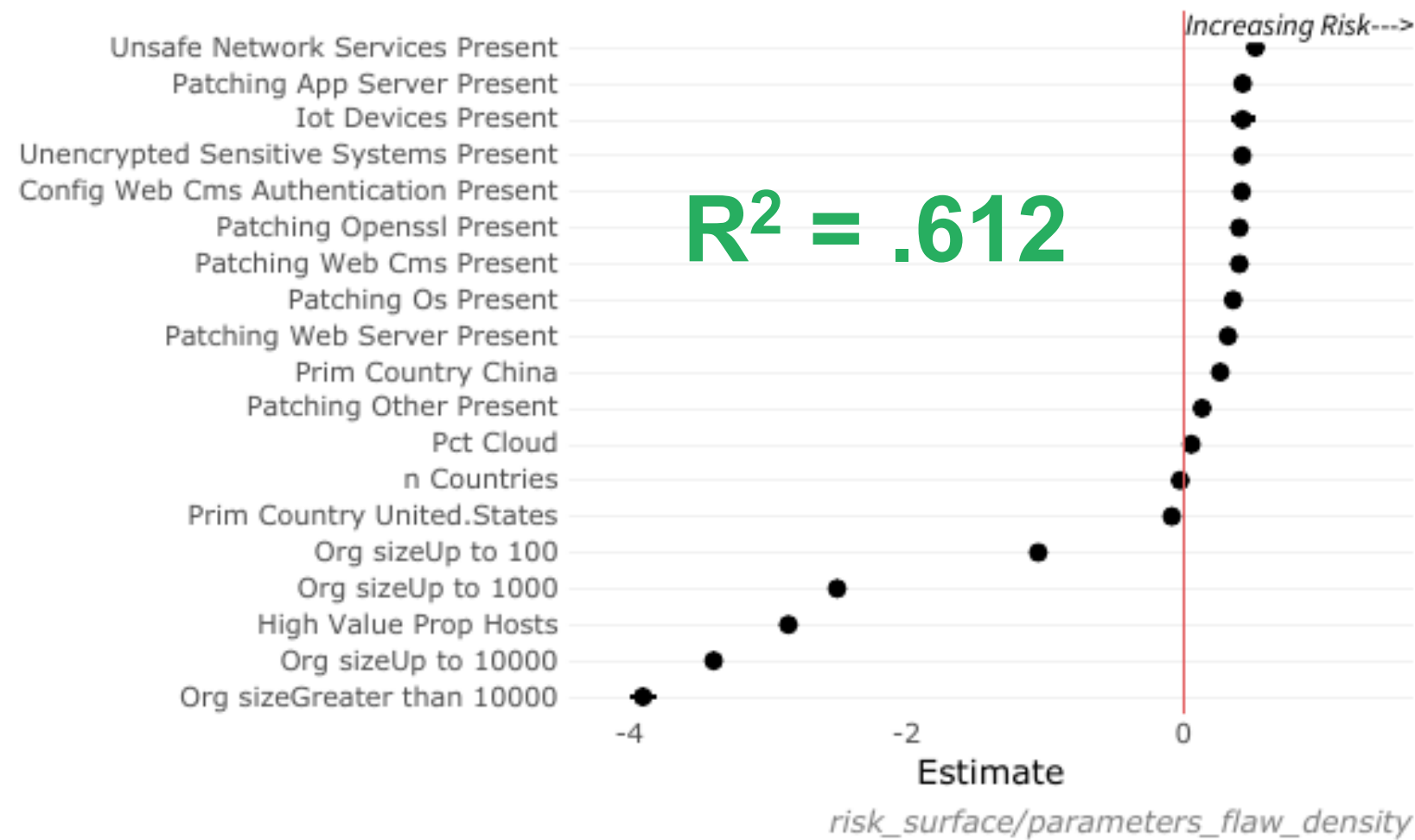


Features - Partial information		
variable	type	role
finding_density	numeric	outcome
high_value_prop_hosts	numeric	predictor
n_countries	numeric	predictor
prim_country	nominal	predictor
pct_cloud	numeric	predictor
industry	nominal	predictor
org_size	nominal	predictor
features_partial_info		

Assessment-based model

Significant Estimators for Flaw Density

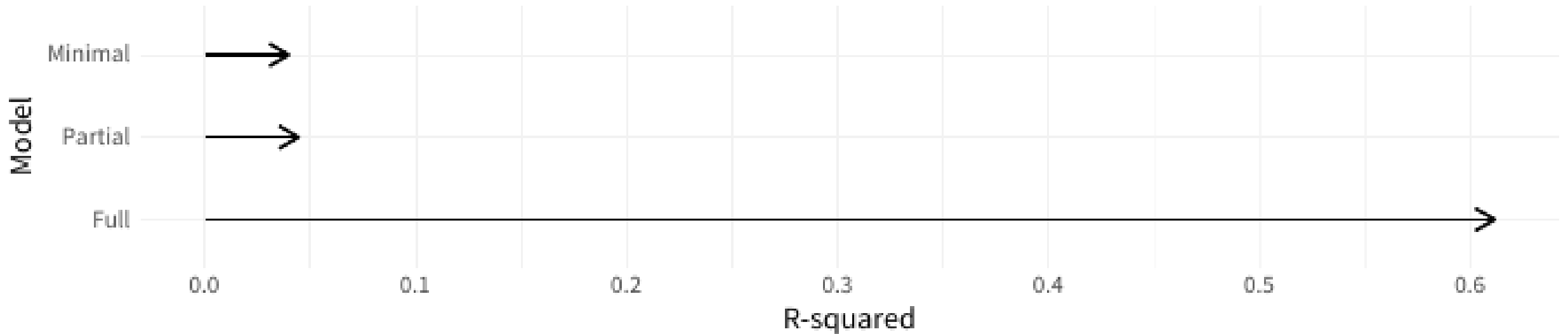
(High Value Asset & High Sev Findings) ~ Full Technical Information



Features - Full Information		
variable	type	role
finding_density	numeric	outcome
high_value_prop_hosts	numeric	predictor
n_countries	numeric	predictor
prim_country	nominal	predictor
pct_cloud	numeric	predictor
industry	nominal	predictor
criteria_config_web_cms_authentication	logical	predictor
criteria_patching_app_server	logical	predictor
criteria_patching_web_server	logical	predictor
criteria_unencrypted_sensitive_systems	logical	predictor
criteria_unsafe_network_services	logical	predictor
criteria_patching_os	logical	predictor
criteria_patching_web_cms	logical	predictor
criteria_patching_openssl	logical	predictor
criteria_patching_other	logical	predictor
criteria_iot_devices	logical	predictor
org_size	nominal	predictor
features_full_info		

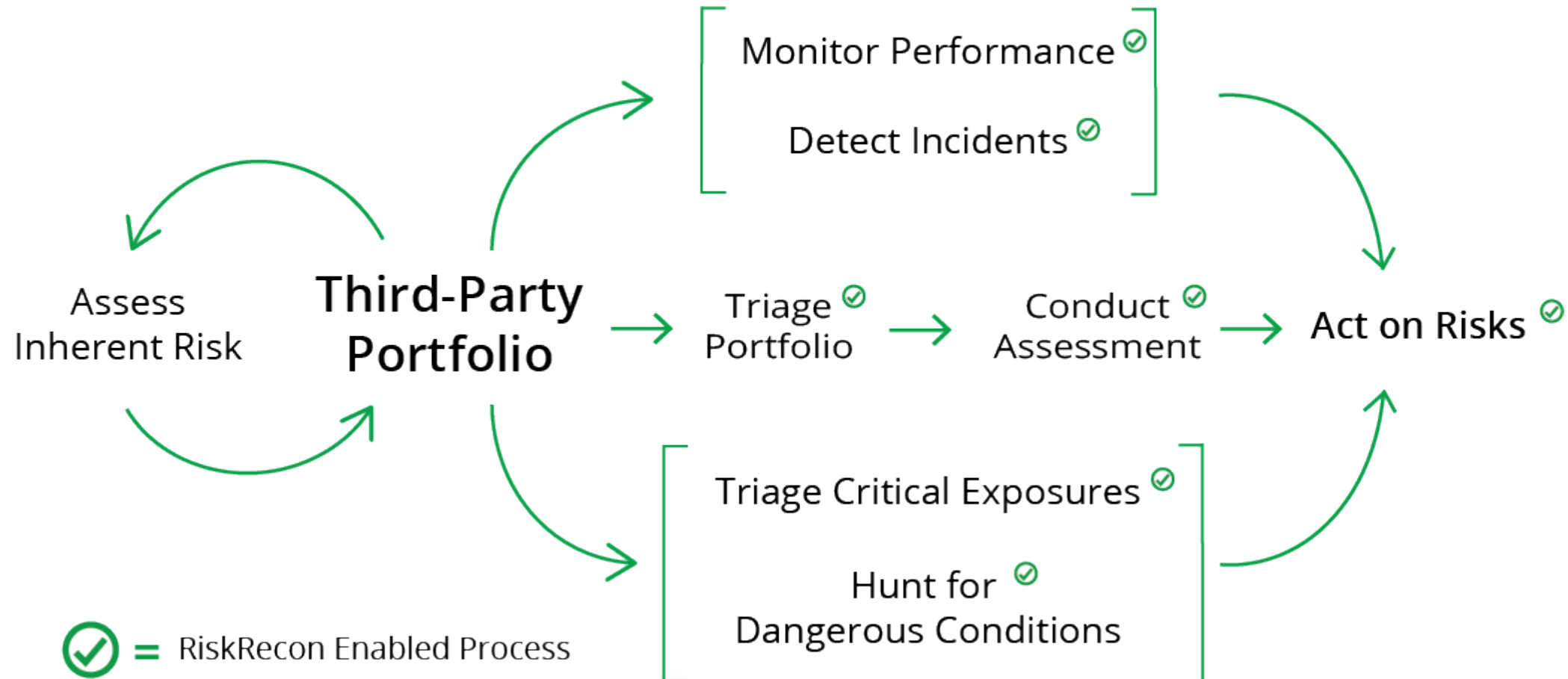
From Uncertainty to Understanding

Full Information Leads to 15 times greater predictive power



risk_surface/comparing_model_rsq_nerdy

Third-Party SecOps Framework





Thank you.