



# Refining the “R” in GRC @ Scale

Building credibility with cybersecurity and the business

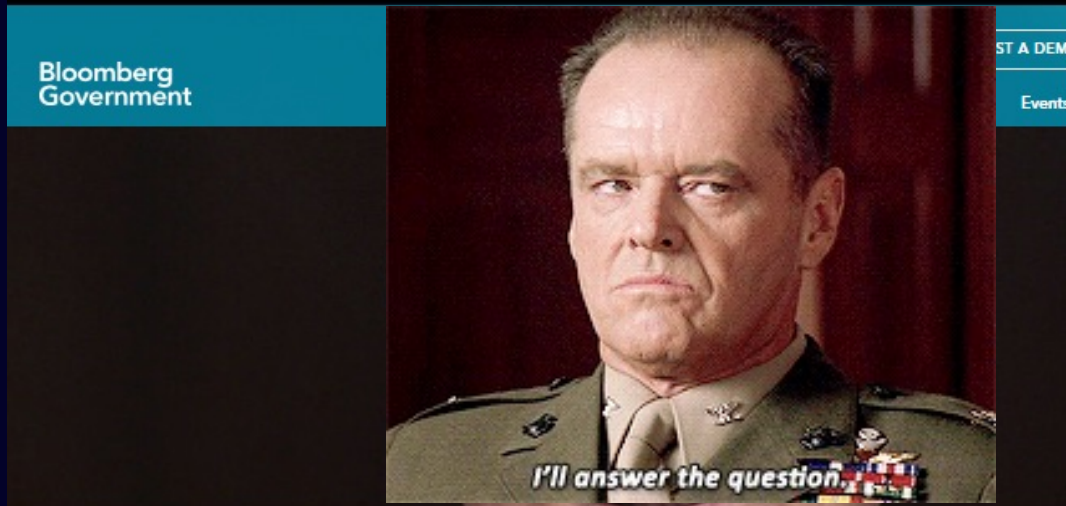
Mike Radigan  
miradiga@cisco.com

**FAIR**22  
CONFERENCE



## Insider threats are ...?

- A.) Greatest vulnerability
- B.) Greatest cyber risk
- C.) All of the above
- D.) None of the above
- E.) IDK, need more context



Analyst Insights, Technology & Cybersecurity

### Retired General Jones: Insider threats are greatest cyber risk

🐦 in f ✉

October 19, 2015

Robert Levinson

Former National Security Advisor General [James L. Jones Jr.](#) considers insider threats the greatest vulnerability for businesses operating in cyberspace. Dealing with the risk should be a priority, he says, and the U.S. should forge an international cybersecurity consensus.

Former National Security Advisor General [James L. Jones Jr.](#) considers **insider threats** the **greatest vulnerability** for businesses operating in cyberspace. Dealing with **the risk** should be a priority, he says, and the U.S. should forge an international cybersecurity consensus.

# FAIR Insights / Trivia



Which best describes the FAIR ontology?

1. Invention
2. Innovation
3. Discovery
4. Applied Science
5. Theory
6. Religion
7. Alternative Methodology
8. Academic Exercise
9. The engine to create “risk snobs”

Jack is the author and creator of the Factor Analysis of Information Risk (FAIR™) quantitative risk analysis model.

Jack is the originator of the now industry standard risk measurement model known as Factor Analysis of Information Risk (FAIR).

Jack Jones, Co-Founder & Chief Risk Scientist



# *Nicolaus Copernicus Observation of the Universe*



"On the Revolutions of the Heavenly Spheres" established that the planets orbited the sun rather than the earth.

Copernican model is just how the universe works!



# *Jack Jones Observation of the Risk Universe*

A man with long dark hair and glasses, wearing a dark, fur-lined medieval-style coat, stands on a balcony or rooftop. He has his arms outstretched in a gesture of explanation or presentation. The background shows a medieval cityscape with stone buildings and a cross on a roofline under a dark sky.

FAIR is the first model to decompose risk down to its basic elements and define the effect each element has on the other.

The FAIR model is just how risk works!



# Refining the “R” in GRC @ Scale

Building credibility with cybersecurity and the business

Mike Radigan  
miradiga@cisco.com

**FAIR**22  
CONFERENCE

# Refining the “R” in GRC @ Scale



## Key Objectives:

- Align security and the business around risk
- Enable business to make well informed decisions
  - Cost-benefit informed mitigation plans
- Build GRC credibility with security and the business
- Business leadership risk awareness and visibility
  - Risk portfolio (debt) vs Risk appetite
  - Financial metrics to assess and report risk debt
  - Demonstrate “progress”, risk reduction credit





# Assessment of cloud solution architecture

Solution cyber risk at policy: \$230,000 ALE

Solution cyber risk w/ Issues: \$1,600,000 ALE

Cyber Risk due to non-compliance: \$1,370,00 ALE

Assessment of cloud solution architecture						
Policy Violation	CMM Level	Issue Description	Issue Weight	Issue ALE (000)	Cost of Remediation (000)	Cost-Benefit
ID.GV-1	0	Lack of policy documentation	2	\$ 80.00	\$ 1.00	80
PR.AC-7	2	Weak 2FA	10	\$ 403.00	\$ 75.00	5
PR.DS-1	0	Lack of encryption at rest	12	\$ 484.00	\$ 45.00	11
DE.CM-1	2	Segment not monitored	8	\$ 322.00	\$ 8.00	40
RC.IM-2	0	Lack of process documentation	2	\$ 80.00	\$ 1.00	80
Additional Cyber Risk @ Current State				\$ 1,369.00		

Mitigation cost = \$130k 10:1



SOC Manager

Incident Response

Threat Intel

Business

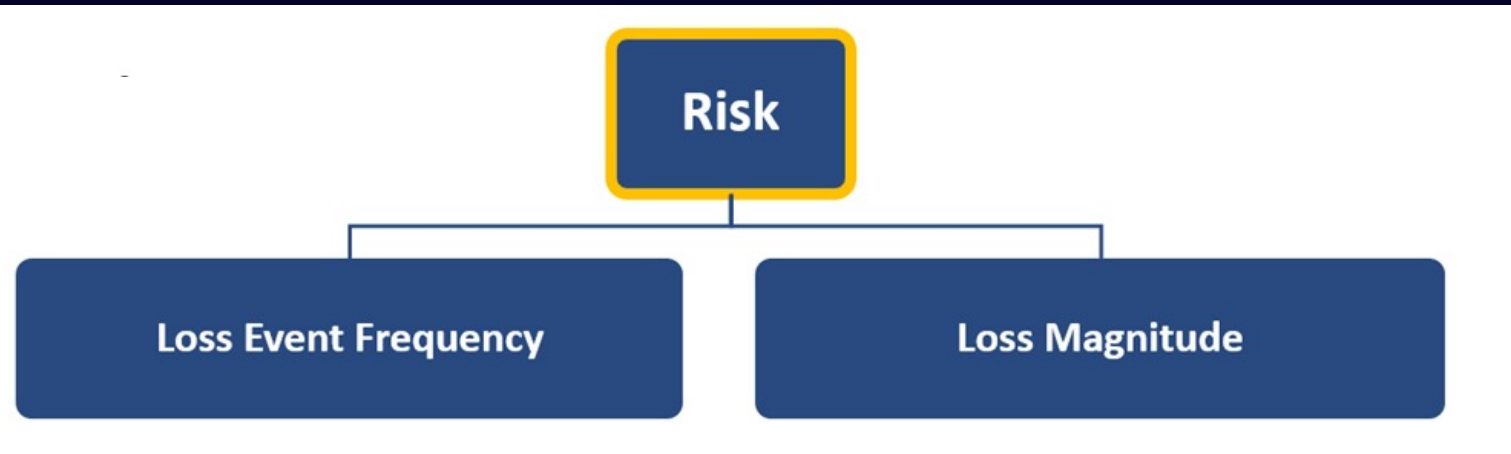
Risk Analyst

Security Engineering





## Risk Analysis



### Loss Event Frequency

- SOC
- Incident Response
- Security Engineering
- Pen Test
- Threat Intelligence

### Loss Magnitude

- Legal
- Compliance
- HR
- Sales & Marketing
- Line of Business

Loss Event Frequency	MIN	ML	MAX
Once per 15 yrs	0.03125	0.0625	0.125
Once per 12 yrs	0.045	0.0825	0.15
Once per 10 yrs	0.05	0.1	0.2
Once per 8 yrs	0.0625	0.125	0.188
Once per 5 yrs	0.1	0.2	0.3
Once per 3 yrs	0.163	0.333	0.4875
Once per 2 yrs	0.3	0.5	1
Once per yr	0.5	1	2
Four per yr	2	4	6

Loss Magnitude		
MIN	ML	MAX
\$200M	\$350M	\$500M
\$100M	\$150M	\$200M
\$50M	\$75M	\$100M
\$10M	\$30M	\$50M
\$5M	\$7.5M	10M
\$1M	\$3.5M	\$5M
\$.5M	\$.75M	\$1M
\$100K	\$350K	\$.5M
\$50K	\$75K	\$100K
\$1K	\$25K	\$50K

# Refining the “R” in GRC @ Scale



## Design parameters and constraints

- 500+ Standard assessments w/ Issues
- Minimize risk analyst participation in process
- Derive assessment level cyber risk
  - Derive issue level cyber risk
  - Preserve artifacts and document rationale
- Minimize “gaming the system”
- Risk analysis is data entry exercise w/in RiskLens
- Security engineer / assessor as SME
- Business self-serves financial loss estimates
  - Calibrated estimates required from un-calibrated estimators



# Decompose the problem

- Assets and Systems have a risk posture “@ policy”
- Assessments measure variance from policy
  - Control & capabilities deficiencies
- Variance from policy may have an adverse affect on risk
- Risk analysis measures affect on risk due to variance

## Control function effect on risk

$(\text{Risk @ policy}) - (\text{Risk out of policy}) = \text{Risk debt}$

# Block Diagram of process



$$\text{LEF w/issues} \times \text{LM \$\$} = \text{ALE $$$, $$$}$$

$$\text{LEF @ policy} \times \text{LM \$\$} = \text{ALE \$\$}$$

---

$$\text{ALE Delta \$\$\$}$$

# FAIR based solution



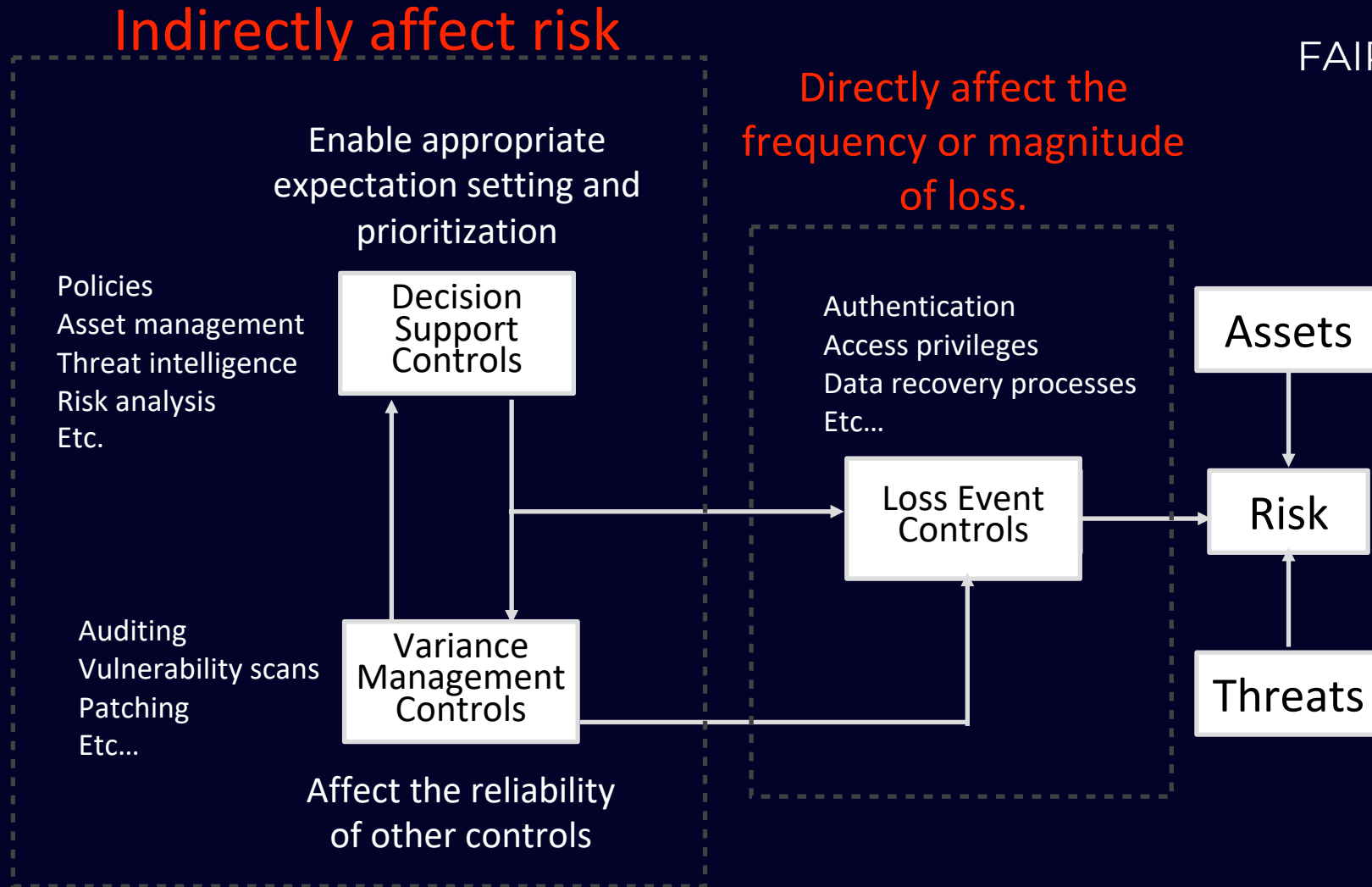
1. Map control Functions (FAIR-CAM)
2. Weight controls based on effect on risk
3. Account for Assessor discretion (CMM, CVSS, etc.)
4. Catalog controls assessed per assessment
5. Determine “at policy” Susceptibility to Compromise
6. Determine scale for degraded StC
7. Simplify scenarios to be analyzed: threats (Ext, Int) and loss effects (CIA)
8. Build LEF Scale for Organization
9. Map STC to the LEF Scale
10. Define scenarios clearly for business loss inputs
11. Business SME provides financial loss estimates (CIA)
12. Risk analysis is performed with derived inputs
13. Assessed (current) vs @ Policy risk is presented





# Controls can affect risk directly or indirectly

FAIR-CAM



## Resistance Controls

Affect the probability that a threat's action will result in loss

## Avoidance Controls

Affect the frequency of encountering a threat

## Responsive Controls

Affect the amount of loss that result from a threat's action

Loss Event Frequency

Loss Magnitude

Threat Event Frequency

Susceptibility to Compromise

Primary Loss

Secondary Loss

Contact Frequency

Probability of Action

Threat Capability

Difficulty

Secondary Loss Event Frequency

Secondary Loss Magnitude



# Using FAIR-CAM to Catalog Controls



Function	Category	Subcategory	Direct	Indirect	CMM Level at Policy	Weight @ Policy:		DIRECT: Loss Event Controls										
						Indirect (2-3)	Direct (8-12)	Loss Event Prevention			Loss Event Detection			Loss Event Response				
						External Threat	Internal Threat	Avoidance	Deterrence	Resistance	Visibility	Monitoring	Recognition	Event Term	Resilience	Loss Reduction		
IDENTIFY (ID)	Asset Management (ID.AM): The data, personnel, devices, systems, and facilities that enable the organization to achieve business purposes are identified and managed consistent with their relative importance to organizational objectives and the organization's risk strategy.	ID.AM-1: Physical devices and systems within the organization		X	3	3	0											
		ID.AM-2: Software platforms and applications within the organization		X	3	3	2											
		ID.AM-3: Organizational communication and data flows are managed	X		3	8	3											X
		ID.AM-4: External information systems are catalogued		X	3	3	0											
		ID.AM-5: Resources (e.g., hardware, devices, data, time, personnel)		X	3	3	2											
		ID.AM-6: Cybersecurity roles and responsibilities for the entire organization		X	3	2	3											
	Business Environment (ID.BE): The organization's mission, vision, and values are defined and communicated	ID.BE-1: The organization's role in the supply chain is identified		X	3	2	0											
	Risk Assessment (ID.RA): The organization understands the nature and extent of risk	ID.RA-1: Asset vulnerabilities are identified and documented		X	3	3	0											
	Risk Management Strategy (ID.RM): The organization's policies, procedures, and processes for managing risk	ID.RM-1: Risk management processes are established, managed, and improved		X	3	3	2											
Supply Chain Risk Management (ID.SC): The organization's policies, procedures, and processes for managing supply chain risk	ID.SC-1: Cyber supply chain risk management processes are identified		X	3	3	0												
PROTECT (PR)	Identity Management, Authentication and Access Control (PR.AC): Access to physical and logical assets and associated facilities is limited to authorized users, processes, and devices, and is managed consistent with the assessed risk of unauthorized access to authorized activities and transactions.	PR.AC-1: Identities and credentials are issued, managed, verified, and terminated	X		4	10	12	X		X								
		PR.AC-2: Physical access to assets is managed and protected	X		4	8	8	X	X	X								
		PR.AC-3: Remote access is managed	X		4	8	0			X	X							
		PR.AC-4: Access permissions and authorizations are managed, and access is granted only to authorized users, processes, and devices	X		4	10	12	X										
		PR.AC-5: Network integrity is protected (e.g., network segregation, intrusion detection and prevention)	X		3	12	8	X			X							
		PR.AC-6: Identities are proofed and bound to credentials and devices	X		3	10	12		X									
		PR.AC-7: Users, devices, and other assets are authenticated (e.g., multi-factor authentication)	X		4	12	0				X							

- Map the control functions to FAIR-CAM
- Direct effect on risk (loss event controls)
- Indirect effect on risk (variance and decision)
- Weight based on relative effect / efficacy, at policy maturity level





# Using FAIR-CAM to Catalog Controls

Function	Category	Subcategory	Direct	Indirect	CMM Level at Policy	Weight @ Policy:		Loss Event Prevention				DIR
						External Threat	Internal Threat	Avoidance	Deterrence	Resistance	Visibility	
IDENTIFY (ID)	Asset Management (ID.AM): The data, personnel, devices, systems, and facilities that enable the organization to achieve business purposes are identified and managed consistent with their relative importance to organizational objectives and the organization's risk strategy.	ID.AM-1: Physical devices and systems within the organization		X	3	3	0					
		ID.AM-2: Software platforms and applications within the organization		X	3	3	2					
		ID.AM-3: Organizational communication and data flows are managed	X		3	8	3					
		ID.AM-4: External information systems are catalogued		X	3	3	0					
		ID.AM-5: Resources (e.g., hardware, devices, data, time, personnel)		X	3	3	2					
		ID.AM-6: Cybersecurity roles and responsibilities for the entire organization		X	3	2	3					
	Business Environment (ID.BE): The organization's mission and vision are understood and managed	ID.BE-1: The organization's role in the supply chain is identified		X	3	2	0					
	Risk Assessment (ID.RA): The organization understands the risk of unauthorized access to information	ID.RA-1: Asset vulnerabilities are identified and documented		X	3	3	0					
	Risk Management Strategy (ID.RM): The organization's processes are established and managed	ID.RM-1: Risk management processes are established, managed, and improved		X	3	3	2					
Supply Chain Risk Management (ID.SC): The organization's supply chain is understood and managed	ID.SC-1: Cyber supply chain risk management processes are identified		X	3	3	0						
PROTECT (PR)	Identity Management, Authentication and Access Control (PR.AC): Access to physical and logical assets and associated facilities is limited to authorized users, processes, and devices, and is managed consistent with the assessed risk of unauthorized access to authorized activities and transactions.	PR.AC-1: Identities and credentials are issued, managed, verified, and revoked	X		4	10	12	X			X	
		PR.AC-2: Physical access to assets is managed and protected	X		4	8	8	X	X		X	
		PR.AC-3: Remote access is managed	X		4	8	0				X	
		PR.AC-4: Access permissions and authorizations are managed, and access is granted only to authorized users	X		4	10	12	X				
		PR.AC-5: Network integrity is protected (e.g., network segregation)	X		3	12	8	X				X
		PR.AC-6: Identities are proofed and bound to credentials and devices	X		3	10	12			X		
		PR.AC-7: Users, devices, and other assets are authenticated (e.g., multi-factor authentication)	X		4	12	0					X



# Calculate assessment baseline

Assessment against specific control objectives

- Each control objective has a base weight @ policy
- Maximum @ policy weight per assessment
- Findings at a lower CMM will degrade total

Assessment Baseline	Number of Sub-Categories Assessed	Total Weight of Assessed Sub-Categories
NIST CSF Security Review (Medium)	40	260
NIST CSF Security Review (Low)	8	80
NIST CSF Industrial Risk Assessment	90	530



# Matrix assessment results to derive Susceptibility to Compromise

Assessment level Susceptibility to Compromise (StC)

1. Determine “at policy” Susceptibility to Compromise
2. Determine scale for degraded StC

	EXTERNAL THREAT			INTERNAL THREAT			Assessment: % of total weight @ policy		
	STC for Assessed Solution			STC for Assessed Solution			In-Depth SAR	Logical SAR	3rd Party
Susceptibility to Compromise	ML Value	Min Value	Max Value	ML Value	Min Value	Max Value			
Very Low	5%	1%	10%	25%	15%	35%	100%	100%	100%
Low	10%	5%	25%	35%	25%	45%	94%	92%	96%
Low-Medium	25%	15%	35%	50%	40%	60%	86%	81%	92%
Medium	35%	25%	45%	75%	50%	95%	78%	68%	88%
Medium-High	50%	40%	60%	95%	75%	99%	70%	61%	84%
High	75%	50%	95%	95%	80%	99%	60%	47%	80%
Very-High	95%	75%	99%	95%	85%	99%	0%	0%	0%

← StC @ Policy



# Simplify scenarios to be analyzed

I.D. solution characteristics that will drive assessment level risk scenario components

1. Simplify threats (Ext, Int)
2. Derive loss effects (CIA)

Solution Characteristics	Scenario Components			
	C	I	A	APT
Sensitive Data	X			
Intellectual Property	X			X
Business Criticality			X	
10,000+ Users			X	
Financial Reporting		X		

Threat Community	TRUE
External Activist	n/a
External Criminal	Yes
External Script Kiddie	n/a
State-Sponsored APT	TBD
Internal Unintentional	n/a
Internal Malicious	Yes





# Simplify scenarios to be analyzed

I.D. solution characteristics that will drive assessment level risk scenario components

1. Simplify threats (Ext, Int)
2. Derive loss effects (CIA)

Threat Actor	Scenario Components		
	C	I	A
Internal	X		
External	X	X	X
APT	X		

User Population

Business Criticality

Intellectual Property

Financial Reporting



# Simplify scenarios to be analyzed

I.D. solution characteristics that will drive assessment level risk scenario components

1. Simplify threats (Ext, Int)
2. Derive loss effects (CIA)

#	Scenario	Asset	Threat Actor	Loss Effect
1a	Exfiltration of sensitive data	Sensitive Data	External	Confidentiality
2a	Exfiltration of sensitive data	Sensitive Data	Internal	Confidentiality
3a	Exfiltration of sensitive data	Intellectual Prop	APT	Confidentiality
4a	Loss of Integrity of Financial Data	Sensitive Data	External	Integrity
5a	Loss of availability	Sensitive Data	External	Availability
1b	Exfiltration of sensitive data	Sensitive Data	External	Confidentiality
2b	Exfiltration of sensitive data	Sensitive Data	Internal	Confidentiality
3b	Exfiltration of sensitive data	Intellectual Prop	APT	Confidentiality
4b	Loss of Integrity of Financial Data	Sensitive Data	External	Integrity
5b	Loss of availability	Sensitive Data	External	Availability

Out of policy

@ policy



# Matrix to derive the LEF from STC

LEF Column Determination	TRUE
Public Facing	
Non-Public Facing	
Segmented / Protected	

				Loss Event Frequency Matrix					
				External Criminal Threats = 55% of Incidents			APT = 30% of Incidents		
STC for Assessed Solution				External Criminal Threat Actor			State Sponsored APT		
Susceptibility to Compromise	ML Value	Min Value	Max Value	Public Facing	Non-Public Facing	Segmented / Protected	Public Facing	Non-Public Facing	Segmented / Protected
Very Low	5%	1%	10%	Once per 5 yrs	Once per 8 yrs	Once per 10 yrs	Once per 8 yrs	Once per 10 yrs	Once per 12 yrs
Low	10%	5%	25%	Once per 3 yrs	Once per 5 yrs	Once per 8 yrs	Once per 5 yrs	Once per 8 yrs	Once per 10 yrs
Low-Medium	25%	15%	35%	Once per 2 yrs	Once per 3 yrs	Once per 5 yrs	Once per 3 yrs	Once per 5 yrs	Once per 8 yrs
Medium	35%	25%	45%	Once per yr	Once per 2 yrs	Once per 3 yrs	Once per 2 yrs	Once per 3 yrs	Once per 5 yrs
Medium-High	50%	40%	60%	Four per yr	Once per yr	Once per 2 yrs	Once per yr	Once per 2 yrs	Once per 3 yrs
High	75%	50%	95%	Twelve per yr	Four per yr	Once per yr	Four per yr	Once per yr	Once per 2 yrs
Very-High	95%	75%	99%	Twenty-Four per yr	Twelve per yr	Four per yr	Twelve per yr	Four per yr	Once per yr



# Matrix to derive the LEF from STC

Loss Event Frequency Matrix						
STC for Assessed Solution				Insider Threats = 15% of Incidents		
				Inside Malicious Threat Actor		
Susceptibility to Compromise	ML Value	Min Value	Max Value	Public Facing	Non-Public Facing	Segmented / Protected
Very Low	25%	15%	35%	Once per 10 yrs	Once per 10 yrs	Once per 15 yrs
Low	35%	25%	45%	Once per 8 yrs	Once per 8 yrs	Once per 10 yrs
Low-Medium	50%	40%	60%	Once per 5 yrs	Once per 5 yrs	Once per 8 yrs
Medium	75%	50%	95%	Once per 3 yrs	Once per 5 yrs	Once per 5 yrs
Medium-High	95%	75%	99%	Once per 2 yrs	Once per 3 yrs	Once per 5 yrs
High	95%	80%	99%	Once per yr	Once per 2 yrs	Once per 3 yrs
Very-High	95%	85%	99%	Four per yr	Once per yr	Once per 2 yrs

StC @ Policy





# Example walk-through

## Steps 1-9

### Derive Loss Event Frequency



# Assessment intake: Solution profile

1. Asset = Sensitive Data
2. Loss Effects: Confidentiality & Availability
3. External & Internal Threats
4. Three (3) scenarios @ policy + Three (3) scenarios @ current

Solution Components	Scenario Components			
	C	I	A	APT
Sensitive Data	✓			
Intellectual Property				✗
Business Criticality			✓	
10,000+ Users			✓	
Financial Reporting		✗		

LEF Column Determination	TRUE
Public Facing	
Non-Public Facing	✓
Segmented / Protected	



# Assessment intake: Solution profile

1. Asset = Sensitive Data
2. Loss Effects: Confidentiality & Availability
3. External & Internal Threats
4. Three (3) scenarios @ policy + Three (3) scenarios @ current

Asset = Data	External Criminal			Internal Malicious			State Sponsored APT		
	C	I	A	C	I	A	C	I	A
STC Current (ML)	TBD	n/a	TBD	TBD	n/a	n/a	n/a	n/a	n/a
LEF Current (ML)	TBD	n/a	TBD	TBD	n/a	n/a	n/a	n/a	n/a
STC @ Policy (ML)	TBD	n/a	TBD	TBD	n/a	n/a	n/a	n/a	n/a
LEF @ Policy (ML)	TBD	n/a	TBD	TBD	n/a	n/a	n/a	n/a	n/a

# Determine degraded assessment weight

NIST CSF (Medium) assessment of cloud solution architecture									
Policy Violation	CMM Level @ Policy	CMM Level Assessed	Issue Description	Issue Weight @ Policy	Issue Weight Degraded	Issue Weight Delta	Issue Weight @ Policy	Issue Weight Degraded	Issue Weight Delta
				External Threat			Internal Threat		
ID.GV-1	3	0	Lack of policy documentation	2	0	-2	0	0	0
PR.AC-7	4	2	Weak 2FA	10	5	-5	0	0	0
PR.DS-1	4	0	Lack of encryption at rest	12	0	-12	0	0	0
DE.CM-1	3	2	Segment not monitored	8	5	-3	8	5	-3
RC.IM-2	3	0	Lack of process documentation	2	0	-2	0	0	0
			<b>Totals:</b>	34	10	-24	8	5	-3



# Determine degraded assessment %

NIST CSF (Medium) assessment of cloud solution architecture	Number of Sub-Categories Assessed	Total Weight of Assessed Sub-Categories	Total Issue Weight Delta	% of Total Weigh @ Policy
External Threat	40	260	-24	91%
Internal Threat	40	180	-3	98%

# Map degraded % weight to StC

	EXTERNAL THREAT			INTERNAL THREAT			Assessment: % of total weight @ policy		
	STC for Assessed Solution			STC for Assessed Solution					
Susceptibility to Compromise	ML Value	Min Value	Max Value	ML Value	Min Value	Max Value	NIST Medium	NIST Low	NIST Industrial
Very Low	5%	1%	10%	25%	15%	35%	100%	100%	100%
Low	10%	5%	25%	35%	25%	45%	94%	92%	96%
Low-Medium	25%	15%	35%	50%	40%	60%	86%	81%	92%
Medium	35%	25%	45%	75%	50%	95%	78%	68%	88%
Medium-High	50%	40%	60%	95%	75%	99%	70%	61%	84%
High	75%	50%	95%	95%	80%	99%	60%	47%	80%
Very-High	95%	75%	99%	95%	85%	99%	0%	0%	0%

# Map degraded % weight to StC

	EXTERNAL THREAT			INTERNAL THREAT			Assessment: % of total weight @ policy		
	STC for Assessed Solution			STC for Assessed Solution					
Susceptibility to Compromise	ML Value	Min Value	Max Value	ML Value	Min Value	Max Value	NIST Medium	NIST Low	NIST Industrial
Very Low	5%	1%	10%	25%	15%	35%	100%	100%	100%
Low	10%	5%	25%	35%	25%	45%	94%	92%	96%
Low-Medium	25%	15%	35%	50%	40%	60%	86%	81%	92%
Medium	35%	25%	45%	75%	50%	95%	78%	68%	88%
Medium-High	50%	40%	60%	95%	75%	99%	70%	61%	84%
High	75%	50%	95%	95%	80%	99%	60%	47%	80%
Very-High	95%	75%	99%	95%	85%	99%	0%	0%	0%

# Map degraded StC to Loss Event Frequency (External)

Solution Profile: Non-Public Facing				LEF Matrix		
				External Criminal Threat Actor		
Susceptibility to Compromise	STC for Assessed Solution			Public Facing	Non-Public Facing	Segmented / Protected
	ML Value	Min Value	Max Value			
Very Low	5%	1%	10%	Once per 5 yrs	Once per 8 yrs	Once per 10 yrs
Low	10%	5%	25%	Once per 3 yrs	Once per 5 yrs	Once per 8 yrs
Low-Medium	25%	15%	35%	Once per 2 yrs	Once per 3 yrs	Once per 5 yrs
Medium	35%	25%	45%	Once per yr	Once per 2 yrs	Once per 3 yrs
Medium-High	50%	40%	60%	Four per yr	Once per yr	Once per 2 yrs
High	75%	50%	95%	Twelve per yr	Four per yr	Once per yr
Very-High	95%	75%	99%	Twenty-Four per yr	Twelve per yr	Four per yr



# Map degraded StC to Loss Event Frequency (Internal)

Solution Profile: Non-Public Facing	Loss Event Frequency Matrix					
	STC for Assessed Solution			Insider Threats = 15% of Incidents		
				Inside Malicious Threat Actor		
Susceptibility to Compromise	ML Value	Min Value	Max Value	Public Facing	Non-Public Facing	Segmented / Protected
Very Low	25%	15%	35%	Once per 10 yrs	Once per 10 yrs	Once per 15 yrs
Low	35%	25%	45%	Once per 8 yrs	Once per 8 yrs	Once per 10 yrs
Low-Medium	50%	40%	60%	Once per 5 yrs	Once per 5 yrs	Once per 8 yrs
Medium	75%	50%	95%	Once per 3 yrs	Once per 5 yrs	Once per 5 yrs
Medium-High	95%	75%	99%	Once per 2 yrs	Once per 3 yrs	Once per 5 yrs
High	95%	80%	99%	Once per yr	Once per 2 yrs	Once per 3 yrs
Very-High	95%	85%	99%	Four per yr	Once per yr	Once per 2 yrs



# Scenarios and artifacts

- Issues documented / policy variance is measured
- STC is recorded as supporting rationale
- Exclusion of loss effect “I” supported
- Exclusion of APT is supported
- (6) scenarios to be analyzed

Asset = Data	External Criminal			Internal Malicious			State Sponsored APT		
	C	I	A	C	I	A	C	I	A
STC Current (ML)	25%	n/a	25%	35%	n/a	n/a	n/a	n/a	n/a
LEF Current (ML)	0.333	n/a	0.333	0.125	n/a	n/a	n/a	n/a	n/a
STC @ Policy (ML)	5%	n/a	5%	25%	n/a	n/a	n/a	n/a	n/a
LEF @ Policy (ML)	0.125	n/a	0.125	0.1	n/a	n/a	n/a	n/a	n/a



# Scenario analysis

- (6) scenarios to be analyzed
- Financial impact provided by the business
- Data entry exercise into RiskLens

#	Scenario	Asset	Threat Actor	Loss Effect	Incident Frequency			Financial Impact		
					MIN	ML	MAX	MIN	ML	MAX
1a	Exfiltration of sensitive data	Sensitive Data	External	Confidentiality	0.163	0.333	0.4875	\$.25M	\$1M	\$5M
2a	Exfiltration of sensitive data	Sensitive Data	Internal	Confidentiality	0.1	0.2	0.333	\$.25M	\$1M	\$5M
3a	Loss of availability of sensitive data	Sensitive Data	External	Availability	0.163	0.333	0.4875	\$20K	\$.5M	\$1M
1b	Exfiltration of sensitive data	Sensitive Data	External	Confidentiality	0.0625	0.125	0.188	\$.25M	\$1M	\$5M
2b	Exfiltration of sensitive data	Sensitive Data	Internal	Confidentiality	0.05	0.1	0.2	\$.25M	\$1M	\$5M
3b	Loss of availability of sensitive data	Sensitive Data	External	Availability	0.0625	0.125	0.188	\$20K	\$.5M	\$1M



# Business is well-informed

Solution cyber risk at policy: \$230,000 ALE

Solution cyber risk w/ Issues: \$1,599,000 ALE

Cyber Risk due to non-compliance: \$1,369,00 ALE

NIST CSF (Medium) Assessment of cloud solution architecture						
Policy Violation	CMM Level	Issue Description	Issue Weight	Issue ALE (000)	Cost of Remediation (000)	Cost-Benefit
ID.GV-1	0	Lack of policy documentation	2	\$ 80.00	\$ 1.00	80
PR.AC-7	2	Weak 2FA	10	\$ 403.00	\$ 75.00	5
PR.DS-1	0	Lack of encryption at rest	12	\$ 484.00	\$ 45.00	11
DE.CM-1	2	Segment not monitored	8	\$ 322.00	\$ 8.00	40
RC.IM-2	0	Lack of process documentation	2	\$ 80.00	\$ 1.00	80
Additional Cyber Risk @ Current State				\$ 1,369.00		

Mitigation cost = \$130k 10:1



# Refining the “R” in GRC @ Scale



Mike Radigan  
miradiga@cisco.com

# Resources



# Clarifying terms

## Controls

“Anything used to directly or indirectly affect the frequency or magnitude of loss”

### Examples:

- Policies
- Passwords
- Auditing
- Data backups
- Patching

## Control Functions

“How a control directly or indirectly affects the frequency or magnitude of loss”

### Examples:

- Loss event prevention
- Loss event detection
- Variance prevention
- Variance correction
- ID misaligned decisions

# Direct: Loss Event Controls



Identify controls that directly affect the frequency or magnitude of loss

FAIR-CAM

Directly Affecting the Frequency and Magnitude of Loss

Loss Event Prevention

Loss Event Detection

Loss Event Response

Avoidance

Deterrence

Resistance

Visibility

Monitoring

Recognition

Event Termination

Resilience

Loss Reduction

- Perimeter anti-malware
- URL filtering...

- Endpoint anti-malware
- Personnel ability to recognize phishing...

- Anti-malware
- Host-based Intrusion detection...

- Anti-malware
- Host-based Intrusion detection...

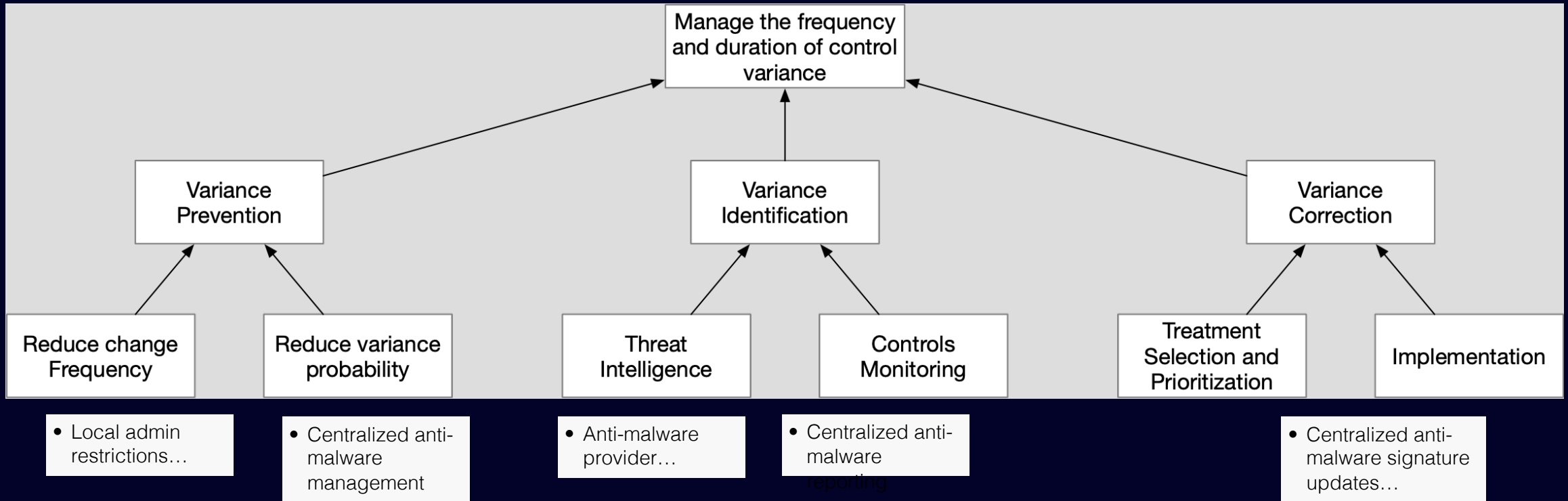
- Anti-malware
- Host-based Intrusion detection...

- Incident response
- Forensics...

- Data backups
- Recovery processes...

- Insurance...

# Indirect: Variance Management



# Indirect: Decision Support

