



Operationalizing Risk Quantification in Business Processes

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Why this talk?

FAIR is useful “out of box”

FAIR can be easier

FAIR can be better

“Successful Program” goes far beyond “FAIR”

Who am I?

- Co-Founded (Sheronas!) FAIR Team at the bank 3 years ago as first analyst, now leading a team of 8
- Board Vice President of Society of Information Security Risk Analysts (SIRA)
- 4 years at a non-profit
 - Building risk frameworks, teaching risk and how to build risk frameworks
 - Aiding information sharing in the Energy Sector
 - Occasional contributor to international cyber security policy discussions
- Several years in government coordinating Transportation Cybersecurity Public/Private Partnerships
 - Including launching a pipeline sector collaborative risk assessment
- National Critical Infrastructure Incident Response & Coordination (INL/DHS/NCCIC)
- Security Architect, Data Analysis & Visualization Artist, Builder of SOCs, Open Source Honeypot
- Backpacker, Cybersecurity Psychologist, Conceptual Lens Maker, Frequent Vagabond, Online 1987

About This Talk

- **Slicing and Dicing the topic in three ways:**
 1. Program Success Attributes: What's a good program?
 2. Problem Spaces: How to think through your program
 3. Solution Spaces: Modularized ideas for Successful program
- We'll go through high level, use open questions to target detail
- **How to process this information:**
 - You are different; cherry pick ideas
 - The links between "Success Criteria", "Problems", "Solutions" is intentionally NOT made explicit (complex relationships)

Risk Quantification & Forecasting Program Success Qualities

Meaning (Context)

Technology

Culture

Language

Decision
Frameworks

Defensibility

Problem / Scope
Consensus

Data Consensus

Method
Consensus

Resource
Consensus

Scalable

Modularity

Coherence

Availability

Sustainable

Analysis Timelines

Resource Burn

Focus

Quality

Impact

Decision Targets

Information
Arrangement

Success Barrier Framework

Program Management & Business Integration

Modeling Development & Enhancement

Team Structure & Dynamics

Program Management & Business Integration Barriers

What problem?	Target Coordination	Process Shifting	Consensus & Defense	Human Brain Mgt
InfoSec History: Tech	Topics of Interest	Risk as a Namespace	Beliefs & Memes	Uncertainty
Implicit vs Explicit Risk	Shared Pain	Frontal Assaults	Engagement & Inclusion	Calibration
“It is known, Khaleesi!”	Scope Coherence	Augment or Supplant	Complex Unintegrated Views	Decomposition

Modeling Development & Enhancement

Explicit Risk Management Framework	Decision Frameworks	Loss & Appetite	Metrics	Aggregation & LEGOs
Risk "Architecture"	Binary	Businesses Don't Feel Risk	Measures vs Metrics	What ARE controls?
Measurement & Forecasting	Budget	A Dollar Isn't a Dollar	Tail Wagging the Tail	Kill....Chains?
Risk Management Execution	Agility	Outcome vs Certainty	Inappropriate context	Scope Potatoe Scope Pototo
	Attrition			

Try Not Using the Word Risk

Team Structure & Dynamics

Decomposition

Converging Skills

T Shaped

Pairing

“Obvious” Skills

FAIR

InfoSec

Cognitive
Science

“MBA” /
Business Ops

Facilitation

Decomposition

Less Obvious Skills

Teaching

Modeling

Conflict Mgt

Anthropology

Comms

Hacker Mindset

Library Sci

Yes. These, too.

Storytelling

Kindness

Empathy

Humor

Curiosity

Working Model of a FAIR Program

Explicit Risk Management Question Framework

Risk Architecture

Measuring & Forecasting

Risk Management Execution

Engagement Vehicles

Governance

Scenario & Targeting

Data & Modeling

Analysis Team

Front End

Mid

Back

Building Blocks

Scenario Templates

Loss Models
(RCSA + Red Team?)

Control Impact Models

Aggregation & Scope
Heuristics

Articles of Risk Faith

Products & Services

Tools

Reference Quantities

Analysis

Training & Socialization

FAIR

Decision Theory

Branding /Marketing

Recap and Important Points

- Problem Spaces
 - You're solving a largely unrecognized problem
 - A Dollar isn't the same dollar for everyone
 - InfoSec is entirely about implicit risk management; controls and metrics need translation
 - Consensus Management is Hard & Key, but Modularized Pre-Consensus Processes can help
 - Timeline management
 - Resource management
 - Acceptance and defensibility
- Solution Spaces
 - Your program as an iterative operational excellence tool making risk management explicit
 - Have an explicit risk management Goal/Question/Indicator/Measure framework
 - Have a Governance Process (Certification/Consensus, Priorities, Resourcing)
 - Have Targeting Process (Topics most likely to be analyzed pre-identified, pre-gathered)
 - Operate in context: Articles of Risk Faith and Decision Modeling
 - Operate at sustained scale: Data Tokenization/Modularization
 - Manage Long Term Data/Estimation Provisioning Assignments: It takes a village (Everyone is relevant)
 - Hire for culture shifting
- Think through your program and organization without using the word "Risk"

You can do it, don't be overwhelmed. Decompose, address gaps

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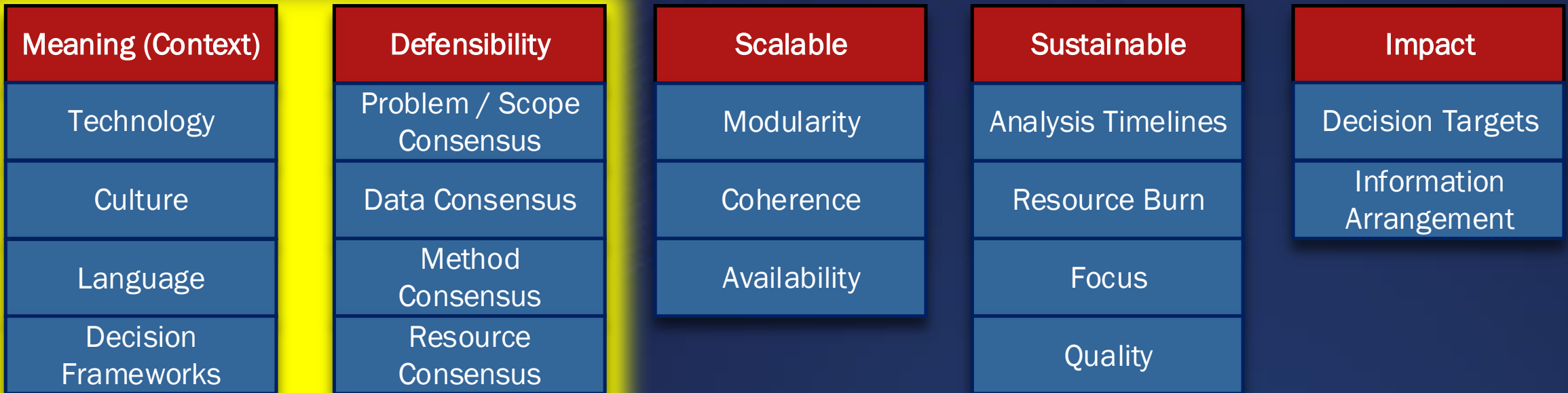
Questions?

Thanks for listening!

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Now with more Detail

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Working Model of a FAIR Program

Explicit Risk Management Question Framework	
Risk Architecture	Business Impacts?
	Capability Impacts?
	Sensitivity Factors?
Measuring & Forecasting	Best Possible Capabilities?
	Baseline Best Case Forecast?
	On the Ground Reality?
	Decision Uncertainties
Risk Management Execution	Variance of Concern?
	Decision Support?
	Metrics for all questions?

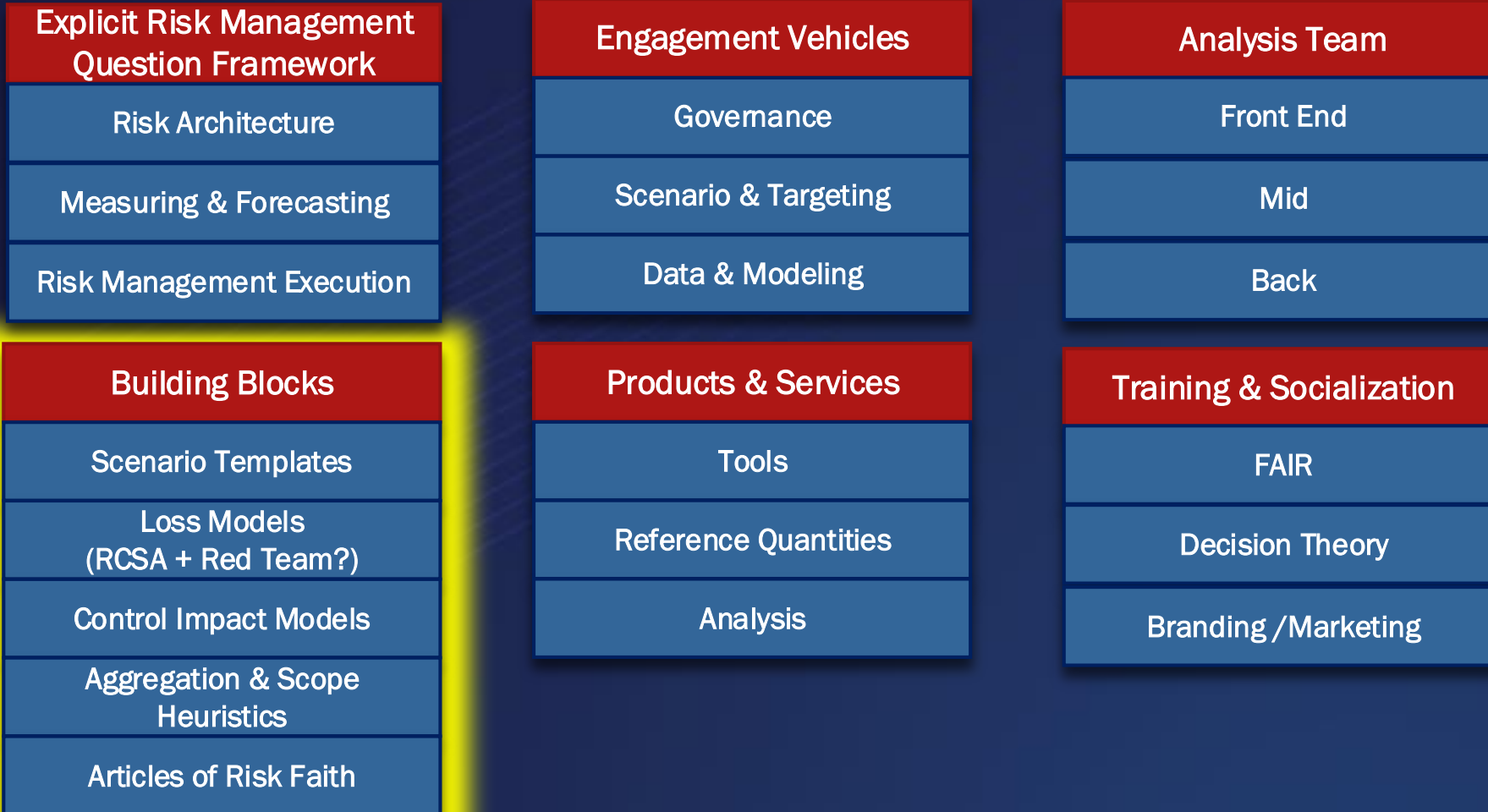
Engagement Vehicles	Analysis Team
Governance	Front End
Scenario & Targeting	Mid
Data & Modeling	Back

Building Blocks	Products & Services	Training & Socialization
Scenario Templates	Tools	FAIR
Loss Models (RCSA + Red Team?)	Reference Quantities	Decision Theory
Control Impact Models	Analysis	Branding/Marketing
Aggregation & Scope Heuristics		
Articles of Risk Faith		

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