



# 4 STEPS TO SEC “COMPLIANCE”

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# Hello!

- “4 Steps To SEC Compliance”: Maybe a bit of a misnomer?
- More accurate: “4 Stages of Risk Governance...that probably really help with new SEC rule compliance!”
- The former is easier to say and process. 😊
- Easy TLDR: Do CRQ and then use the results! (True, but ??)
- Super high level is not the same as generic: Mistakes often made by not looking at the whole system
- Better TLDR: Pay attention to how the steps support each other bi-directionally.
- **Steps: 3 things the SEC asks for and 1 they should have.**
- **Let’s start with the end and work backward!**

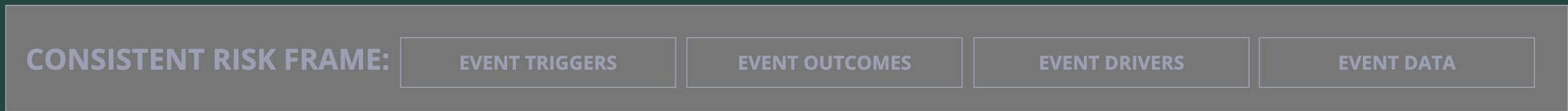


# Brief Review of the new SEC rules

- i) Form 8-K disclosure of material cybersecurity incidents within four (4) business days of the company's determination that the cybersecurity incident is material;
- (ii) new annual disclosures in Form 10-K regarding the company's cybersecurity risk management and strategy, including with respect to the company's processes for managing cybersecurity threats and whether risks from cybersecurity threats have materially affected the company;
- (iii) new annual disclosures in Form 10-K regarding the company's cybersecurity governance, including with respect to oversight by the board and management.



# Step 4: Reporting Material Failures



*...disclosure of material cybersecurity incidents within four (4) business days of the company's determination that the cybersecurity incident is material; ...material aspects of the nature, scope, and timing of the incident, and the material impact or "reasonably likely" material impact on the company, including on its financial condition and results of operations...*



# Step 4: Reporting Material Failures



What is reported should convey information necessary for decisions to be made by key stakeholders in the business. Making decisions requires visibility confidence: Past, Current, Future states, Causes, etc

- **Nature:** Triggers | Drivers | Controls | Weaknesses
- **Scope:** Attack Chain Steps & State Changes (People | Process | Technology)
- **Timing:** Initial Attempt | First Foothold | Dwell Time | Loss Events (State Changes) | Current Status
- **Impact:** Business Event | Stakeholders | Equities | Reaction Chain | Loss Accounting | Known Loss | Forecast Loss
- *Risk Management Context: How was this event being managed and what was the RM escape?*



# Step 3: Risk Management Approach

CONSISTENT RISK FRAME:

EVENT TRIGGERS

EVENT OUTCOMES

EVENT DRIVERS

EVENT DATA

## Govern Risk

|                      |
|----------------------|
| Risk Objectives      |
| Loss Amounts         |
| Loss Forms           |
| Loss Probabilities   |
| Actions & Thresholds |

## Manage Risk

| Control Objectives  | Risk Response |
|---------------------|---------------|
| Control Opportunity | Prevent       |
| Performance Metrics | Mitigate      |
| Metric Thresholds   | Transfer      |
|                     | Accept        |

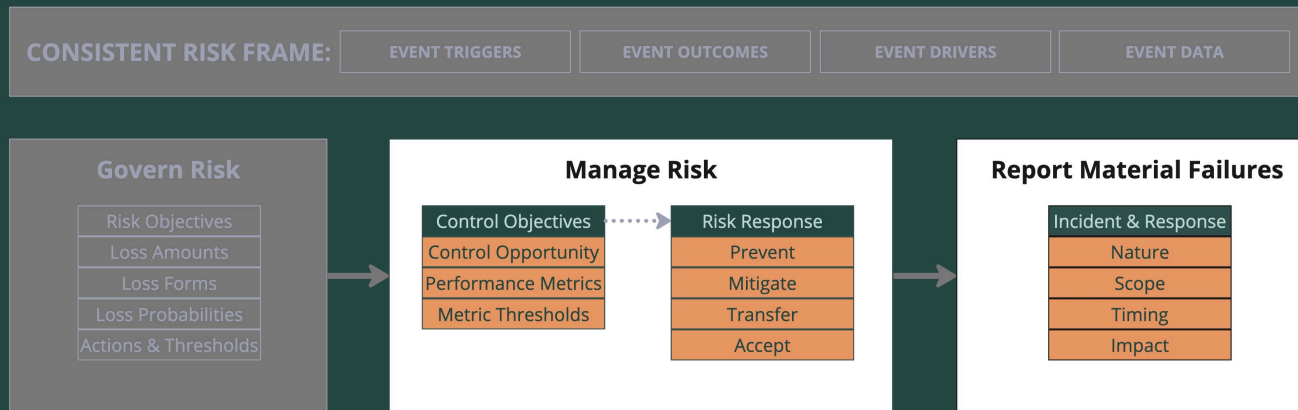
## Report Material Failures

| Incident & Response |
|---------------------|
| Nature              |
| Scope               |
| Timing              |
| Impact              |

*...regarding the company's cybersecurity risk management and strategy, including with respect to the company's processes for managing cybersecurity threats and whether risks from cybersecurity threats have materially affected the company; ...processes, if any, for assessing, identifying, and managing material risks from cybersecurity threats in sufficient detail for a reasonable investor to understand those processes...*



# Step 3: Risk Management Approach



Managing risk can – and should - prepare you for reporting; what you may have to report should also be what you are managing.

Every control objective should have a risk response.

- Each Risk Response is a control class
- Controls within control classes work cooperatively to achieve control objectives
- Control objectives are a combination of:
  - Control opportunities: Think “FAIR Factor” and “Range Elements”
  - Performance Metrics/Indicators: What about control behavior drives factor?
  - Metric Thresholds: How much performance is “enough” to mitigate “risk”?
- This requires pre-modeling



# Step 2: Risk Governance Approach

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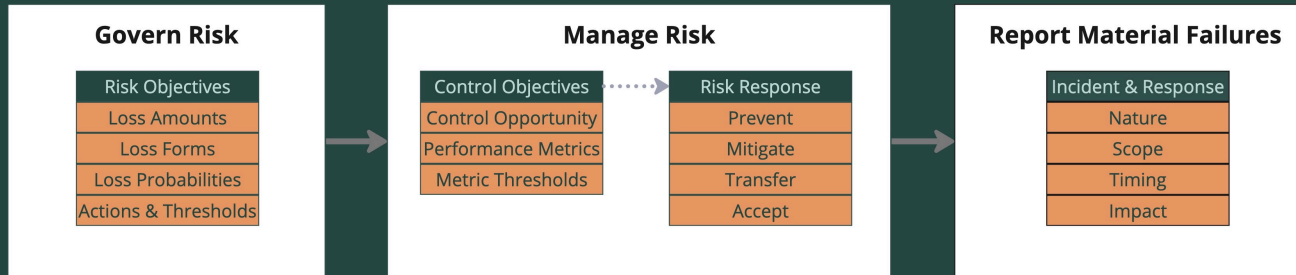
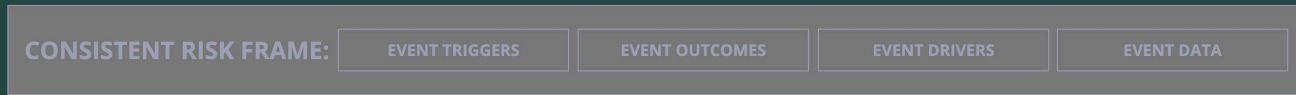
| Incident & Response |
|---------------------|
| Nature              |
| Scope               |
| Timing              |
| Impact              |

*...the company's cybersecurity governance, including with respect to oversight by the board and management....describe the board of directors' oversight of risks from cybersecurity threats. If applicable, companies must identify any board committee or subcommittee responsible for the oversight of risks from cybersecurity threats and describe the processes by which the board or such committee is informed about such risks.*





# Step 2: Risk Governance Approach



- **Loss Amount:** How much loss is too much?
- **Loss Forms:** How is loss "Counted"?
- **Loss Probabilities:** How probable is "too" probable?
- **Action Thresholds:** What actions will be taken when by whom?

Governing risk entails tying risk to business objectives and success metrics and assuring objectives are met.

"Risk Limits" define the maximum amount of loss acceptable and the acceptable probability of that loss given business objectives and success metrics

"Risk Limits" can refer to Risk Appetites, Tolerances, and Thresholds as they pertain to specific decision contexts

"Materiality" can be a stated "Tolerance" and governance routines can be defined as Actions to be taken when risk reaches a "Threshold" as it approaches a "Tolerance"

"Loss" can be a generic term – what does it actually mean in terms of constrained resources, business goals, and stakeholder equities?



# Step 2 Detail: Quantified Risk Limits | “Storm Model”

**Risk Limits**

Select 1-2 Risk Limits:

🔍 Search

- Baseline SEC Materiality Risk Avoidance Limit**  
Baseline SEC Materiality Risk Avoidance Limit
- Third Party Acquisition**  
Acquiring third-party entities can come with unforeseen liabilities and risks. Acquisition and acquisition approval should be c...
- Vulnerability Impact**  
Vulnerabilities, especially in the IT domain, can lead to significant costs if exploited. Different thresholds of risk introduction li...
- Control Efficacy Testing**  
Modeling “What if” scenarios for control behavior to derive performance objectives for controls, from which to derive “e...
- Implementing a New Business Strategy or Market Expansion**  
New business strategies and market expansions
- Adopting New Technologies or Systems**  
Limits involving adopting new technologies or systems



**Baseline SEC Materiality Risk Avoidance Limit**

Description: Baseline SEC Materiality Risk Avoidance Limit

Loss Metric: Cash Required (or whatever)

One or more limits have been hit for this record.

Limit Entries:

**10% \$100,000,000**

Decision: Risk Limit:10%

One or more thresholds have been hit for this record.

Thresholds:

- Above \$80,000,000 – Elevated risks, while not immediate, need to be actively monitored and kept in the purview of the CISO
- Above \$90,000,000 – Risks of this magnitude can significantly affect operations and warrant a proactive stance from the executive team
- Above \$95,000,000 – High risks with such large potential consequences need the highest level of attention and intervention



| Percentile | Risk Forecast        | Baseline SEC Materiality Risk Avoidance Limit |
|------------|----------------------|---|
| 0.01%      | \$1,026,593,123      |   |
| 0.1%       | \$837,639,769        |   |
| 1%         | \$588,429,991        |   |
| 5%         | \$383,114,254        |   |
| <b>10%</b> | <b>\$298,878,729</b> | <b>\$100,000,000</b>                          |
| 25%        | \$178,168,989        |   |
| 50%        | \$88,448,142         |   |
| 75%        | \$37,102,132         |   |
| 90%        | \$14,213,393         |   |
| 95%        | \$7,176,145          |   |
| 99%        | \$1,404,188          |   |
| 99.9%      | \$88,387             |   |
| 99.99%     | \$15,040             |   |



# Step 1: Architect a Consistent Risk Frame

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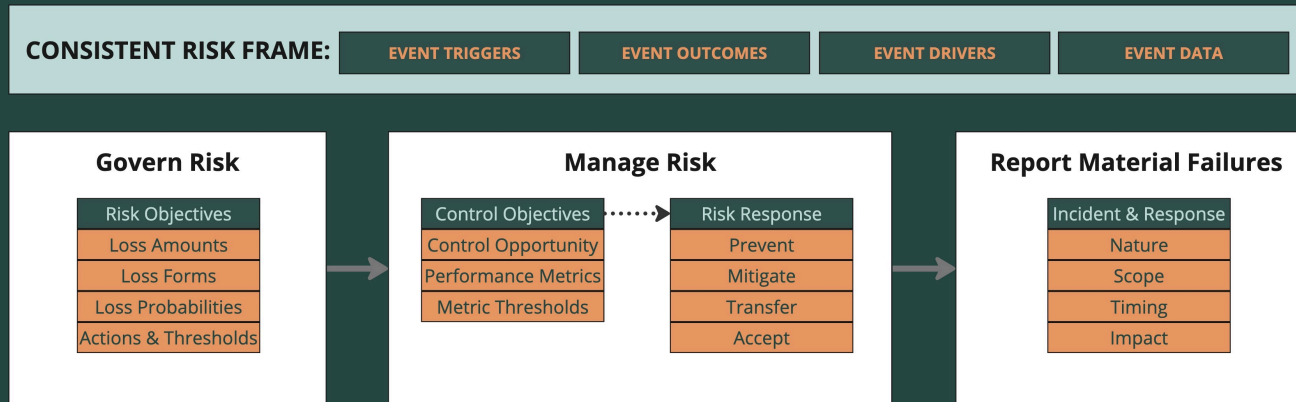
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# Step 1: Architect a Consistent Risk Frame



At the heart of material risk governance, management, and reporting is a consistent risk frame.

A risk frame consists of the suite of contextual material loss drivers and the amount of risk they posed.

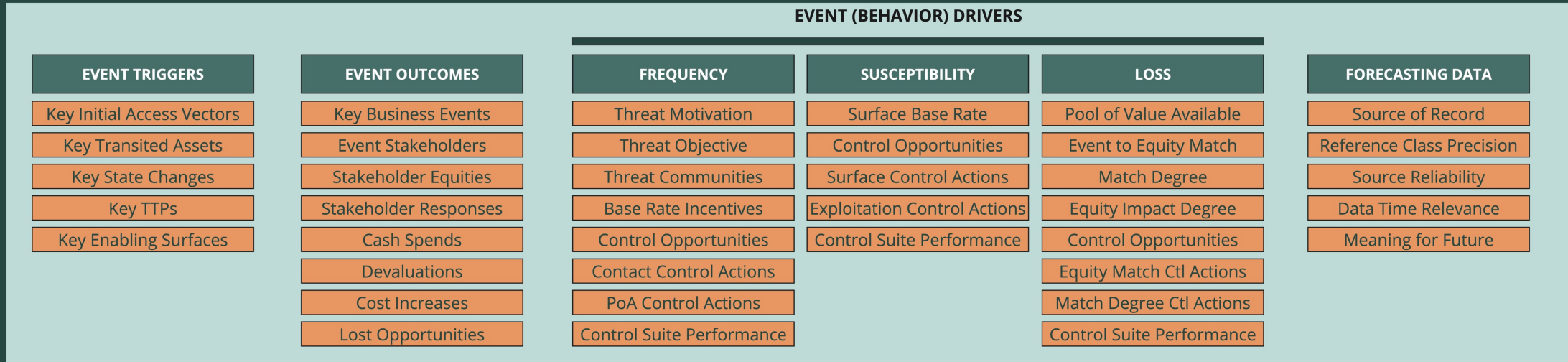
A common risk driver lexicon, documented forecasting models, a register of baseline risk scenarios, FAIR quantification practices, and “baseline forecast” CRQ approach work cooperatively to provide a risk frame.

- **Risk Frame:**
  - “Sample Scenario Index”
  - Represents breadth of risks (Dow Jones Index / Risk Register)
  - Baseline Quantified Forecasts vs “tactical” analysis
- **Event Triggers:** Classes of Threat Events used in Risk Frame
- **Event Outcomes:** Classes of Losses used in Risk Frame
- **Event Drivers:** How do the environment and controls drive risk factors?
- **Event Data:** What do we know about Event Driver behavior and the future?



# Step 1 Detail: Risk Frame “Scenario” Details

## “Risk Event-Scenario Lexicon”



## “Baseline Risk Event-Scenario Register”

|                          |  |
|--------------------------|--|
| Fraud and Ransomware     | Disgruntled Insider (Data Leak)              |
| Market Manipulation      | Disgruntled Insider (Disruption)             |
| Disinformation Campaigns | Nation State Espionage (Geopolitical)        |
| Infrastructure Sabotage  | Nation State Espionage (Industrial/Business) |
| Data Breaches            | Hacktivism and Politics                      |
| Technical Resource Theft | Opportunistic                                |

## FAIR Scenarios (Groups of Event-Scenarios)





**THANK YOU!  
QUESTIONS?**

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